

# **City of Marietta Employees Pension Plan**

Investment Performance Analysis

Period Ended

December 31, 2011



We have compiled the accompanying summary of the market value, performance statistics and performance results of City of Marietta Employees Pension Plan as of December 31, 2011. Our responsibility is to evaluate the performance results of the investment advisors or unregistered money managers through comparisons with market indices and other universe performance data deemed appropriate and to make observations and recommendations thereon.

We performed time-weighted rates of return calculations in accordance with standards recommended by the CFA Institute. The calculations performed are based on information provided to us by the custodians. Our approach is to analyze transactions reflected in the custodian statements as well as review the audited market values of the portfolio. This provides us with a reasonable basis, not absolute, that the investment information presented is free from a significant misstatement. We believe that our method of evaluating and measuring performance results of the Fund provides us a reasonable basis for our observations and recommendations.

The investment information referred to above presents the market value as of December 31, 2011 and the performance results of the investment advisors or unregistered money managers for the calendar quarter. Based on our procedure nothing came to our attention that would cause us to believe the information is significantly misstated however, we do not warrant the complete accuracy of the information.

CSG, LLC does not provide tax advice to clients. All investors with tax considerations, including the effect of UBTI resulting from alternative investment strategies, are strongly urged to consult their tax advisors regarding such issues. A copy of CSG's current Form ADV Part II may be obtained by contacting the firms compliance department at (901)761-8080.

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Past performance is no guarantee of future results.

CSG, LLC

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**City of Marietta Employees Pension Plan**  
**Investment Performance Analysis as of December 31, 2011**

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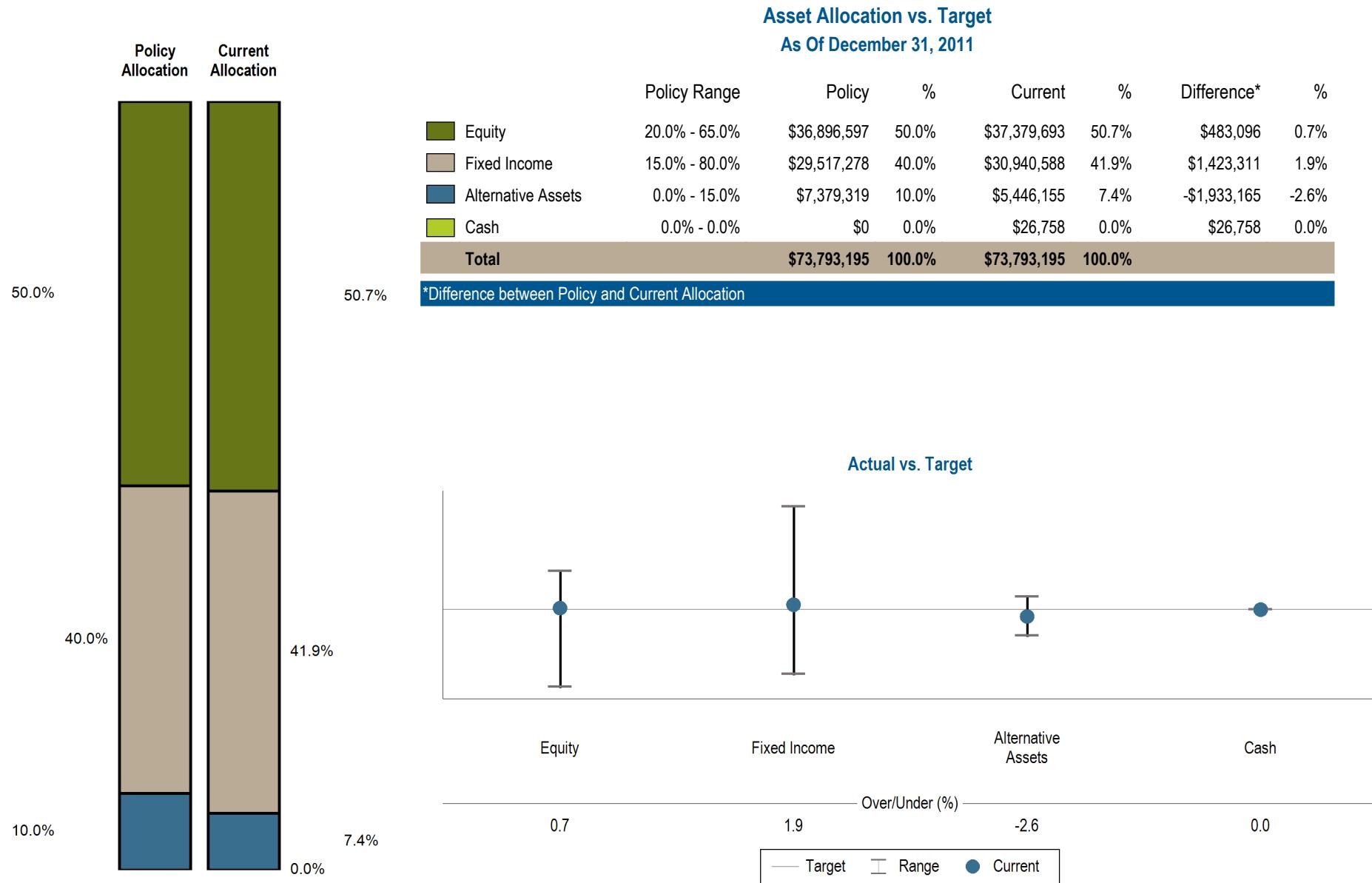
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# **Total Fund Analysis**

## **City of Marietta Employees Pension Plan**



## City of Marietta Employees Pension Plan

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### Cash Flow Summary

	Beginning Market Value	Withdrawals	Contributions	Fees	Net Investment Change	Ending Market Value	Period Return
Eagle Capital Management	\$12,500,971	-\$2,761	\$0	-\$49,704	-\$639,199	\$11,859,011	-5.11%
Advisory Research Small Mid Cap Value	\$9,849,165	-\$2,406	\$0	-\$45,074	-\$397,165	\$9,449,594	-4.03%
Westfield Capital All Cap	\$11,031,277	-\$2,515	\$0	-\$37,049	-\$1,310,806	\$9,717,956	-11.88%
Energy Opportunities Capital	\$1,781,905	-\$1,289	\$0	-\$8,506	-\$285,140	\$1,495,476	-16.01%
Thornburg International Value	\$5,894,967	-\$669	\$0	\$0	-\$1,036,641	\$4,857,657	-17.59%
Marco Core Fixed Income	\$14,892,365	-\$3,303	\$0	-\$30,985	\$375,061	\$15,264,123	2.52%
Sage Advisory Core Taxable Fixed Income	\$15,022,564	-\$3,339	\$0	-\$29,187	\$657,241	\$15,676,466	4.38%
Victory Investment Grade Convertible Securities	\$5,843,328	-\$1,893	\$0	-\$15,539	-\$395,279	\$5,446,155	-6.77%
Cash	\$42,407	-\$15,675	\$0	\$0	\$26	\$26,758	0.07%
<b>Total</b>	<b>\$76,858,949</b>	<b>-\$33,850</b>	<b>\$0</b>	<b>-\$216,044</b>	<b>-\$3,031,904</b>	<b>\$73,793,195</b>	<b>-3.94%</b>

## City of Marietta Employees Pension Plan

Name	Ending December 31, 2011										Inception	
	Market Value (\$)	% of Portfolio	3 Mo (%)	YTD (%)	Fiscal YTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	10 Yrs (%)	Return (%)	Since	
<b>Total Fund</b>	<b>73,793,195</b>	<b>100.0</b>	<b>6.0</b>	<b>1.1</b>	<b>-3.9</b>	<b>1.1</b>	<b>9.8</b>	<b>3.7</b>	<b>4.3</b>	<b>8.0</b>	<b>Dec-90</b>	
45% S&P 500 / 45% Barclays Agg / 10% ML Conv			6.0	4.4	0.1	4.4	10.4	2.8	4.3	8.2	Dec-90	
<b>Total Equity</b>	<b>37,379,693</b>	<b>50.7</b>	<b>11.0</b>	<b>-1.6</b>	<b>-8.9</b>	<b>-1.6</b>	<b>15.9</b>	<b>--</b>	<b>--</b>	<b>5.5</b>	<b>Aug-08</b>	
S&P 500			11.8	2.1	-3.7	2.1	14.1	-0.3	2.9	1.7	Aug-08	
<b>Total Domestic Equity</b>	<b>32,522,036</b>	<b>44.1</b>	<b>12.1</b>	<b>0.4</b>	<b>-7.5</b>	<b>0.4</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>21.4</b>	<b>Feb-09</b>	
Eagle Capital Management	11,859,011	16.1	11.1	4.9	-5.1	4.9	--	--	--	22.0	Mar-09	
S&P 500			11.8	2.1	-3.7	2.1	14.1	-0.3	2.9	20.5	Mar-09	
Advisory Research Small Mid Cap Value	9,449,594	12.8	15.5	4.5	-4.0	4.5	--	--	--	24.1	Mar-09	
Russell 2500 Value			15.4	-3.4	-8.9	-3.4	15.5	-0.6	7.2	24.8	Mar-09	
Westfield Capital All Cap	9,717,956	13.2	9.7	-7.8	-11.9	-7.8	--	--	--	16.9	Mar-09	
Russell 3000 Growth			10.9	2.2	-4.5	2.2	18.1	2.5	2.7	21.9	Mar-09	
Energy Opportunities Capital	1,495,476	2.0	16.2	-8.8	-16.0	-8.8	--	--	--	5.4	Mar-10	
OIH/XLE Blended Energy Index			14.5	-8.0	-16.4	-8.0	17.5	3.3	11.0	6.1	Mar-10	
<b>Total International Equity</b>	<b>4,857,657</b>	<b>6.6</b>	<b>4.1</b>	<b>-12.9</b>	<b>-17.6</b>	<b>-12.9</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>14.9</b>	<b>Mar-09</b>	
Thornburg International Value	4,857,657	6.6	4.1	-12.9	-17.6	-12.9	--	--	--	14.9	Mar-09	
MSCI ACWI ex USA			3.7	-13.7	-16.9	-13.7	10.7	-2.9	6.3	16.4	Mar-09	
<b>Total Fixed Income</b>	<b>30,940,588</b>	<b>41.9</b>	<b>1.1</b>	<b>6.0</b>	<b>3.5</b>	<b>6.0</b>	<b>5.8</b>	<b>--</b>	<b>--</b>	<b>6.5</b>	<b>Aug-08</b>	
Marco Core Fixed Income	15,264,123	20.7	0.9	4.6	2.5	4.6	5.4	5.9	5.4	6.5	Dec-90	
Barclays Capital Govt/Credit			1.2	8.7	6.0	8.7	6.6	6.5	5.9	7.0	Dec-90	
Sage Advisory Core Taxable Fixed Income	15,676,466	21.2	1.2	7.3	4.4	7.3	--	--	--	5.7	Dec-09	
Barclays Capital Aggregate			1.1	7.8	5.0	7.8	6.8	6.5	5.8	7.2	Dec-09	
<b>Total Alternative</b>	<b>5,446,155</b>	<b>7.4</b>	<b>2.9</b>	<b>-3.7</b>	<b>-6.8</b>	<b>-3.7</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>11.4</b>	<b>Mar-09</b>	
Victory Investment Grade Convertible Securities	5,446,155	7.4	2.9	-3.7	-6.8	-3.7	--	--	--	11.4	Mar-09	
Merrill Lynch Investment Grade Convertibles Inc. 144a			2.3	-3.0	-6.0	-3.0	9.5	-1.0	1.6	11.8	Mar-09	
<b>Total Cash</b>	<b>26,758</b>	<b>0.0</b>	<b>0.0</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>0.4</b>	<b>Feb-09</b>	
Cash	26,758	0.0	0.0	0.2	0.1	0.2	--	--	--	0.5	Feb-09	
91 Day T-Bills			0.0	0.0	0.0	0.0	0.1	1.2	1.8	0.1	Feb-09	

# **Domestic Equity Analysis**

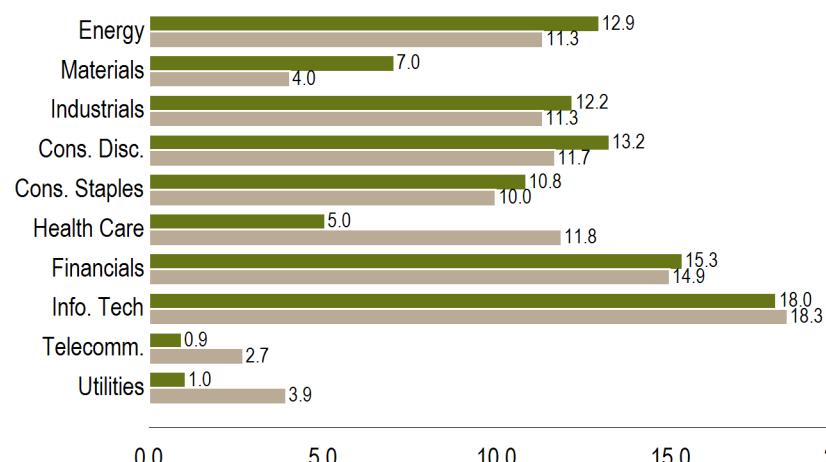
# City of Marietta Employees Pension Plan

## Total Domestic Equity Analysis

### Equity Characteristics

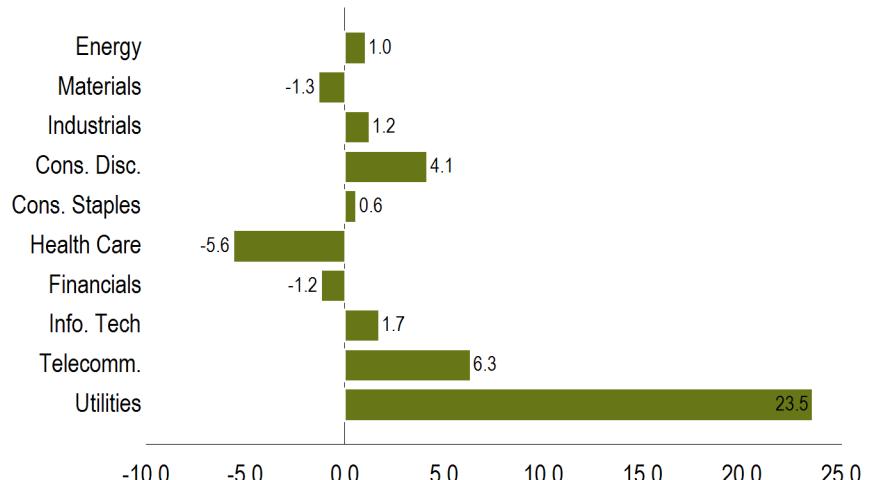
	Portfolio	Russell 3000
Number of Holdings	149	2,946
Weighted Avg. Market Cap. (\$B)	43.84	76.56
Median Market Cap. (\$B)	8.95	0.89
Price To Earnings	19.66	15.89
Price To Book	3.05	3.37
Price To Sales	2.47	2.38
Return on Equity (%)	17.55	18.86
Yield (%)	1.39	2.04

### Sector Allocation (%) vs Russell 3000



█ Total Domestic Equity  
█ Russell 3000

### Sector Excess Returns (%) vs Russell 3000



█ Total Domestic Equity  
█ Russell 3000

## City of Marietta Employees Pension Plan

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### Top Holdings

WAL MART STORES	2.14%
LIBERTY GLOBAL SR.C	2.09%
COCA COLA	2.08%
W R BERKLEY	2.06%
GOOGLE 'A'	2.05%
MICROSOFT	1.93%
APPLE	1.86%
ECOLAB	1.77%
PRAXAIR	1.64%
AON	1.63%
<b>Total</b>	<b>19.26%</b>

### Top Positive Relative Contributors in Percentage

	Portfolio Weight %	Index Weight %	Relative Contribution %	Return %
NOBLE ENERGY (NBL)	1.37%	0.12%	0.35%	33.64%
W R BERKLEY (WRB)	1.98%	0.03%	0.31%	16.11%
TRINITY IND. (TRN)	0.90%	0.02%	0.29%	40.89%
ECOLAB (ECL)	1.70%	0.12%	0.28%	18.68%
COMCAST SPECIAL 'A' (CMCSK)	1.51%		0.28%	14.89%
LIBERTY GLOBAL SR.C (LBTYK)	2.01%		0.28%	14.19%
CABOT OIL & GAS 'A' (COG)	1.04%	0.06%	0.28%	22.64%
ONEOK (OKE)	1.04%	0.07%	0.27%	32.22%
NATIONAL OILWELL VARCO (NOV)	1.09%	0.21%	0.26%	32.96%
PENNEY JC (JCP)	0.96%	0.04%	0.25%	32.20%
<b>Total</b>	<b>13.60%</b>	<b>0.66%</b>		

### Top Negative Relative Contributors in Percentage

	Portfolio Weight %	Index Weight %	Relative Contribution %	Return %
VERTEX PHARMS. (VRTX)	0.51%	0.05%	-0.17%	-25.30%
GENERAL ELECTRIC (GE)	0.59%	1.36%	-0.12%	18.78%
THERMO FISHER SCIENTIFIC (TMO)	0.75%	0.12%	-0.09%	-11.20%
APPLE (AAPL)	1.79%	2.67%	-0.06%	6.21%
BROADCOM 'A' (AVGO)	0.49%	0.11%	-0.05%	-11.54%
SCHLUMBERGER (SLB)	0.27%	0.66%	-0.05%	14.77%
COMMONWEALTH REIT (CWH)	0.38%	0.01%	-0.05%	-9.89%
ANADARKO PETROLEUM (APC)	0.07%	0.27%	-0.04%	21.20%
NEWFIELD EXPLORATION (NFX)	0.75%	0.04%	-0.04%	-4.94%
MCDONALDS (MCD)	0.49%	0.74%	-0.04%	15.10%
<b>Total</b>	<b>6.09%</b>	<b>6.03%</b>		

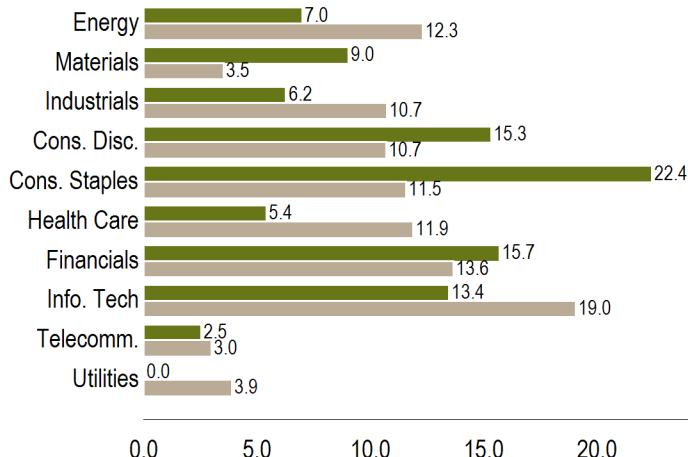
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# **Investment Manager Analysis**

# Eagle Capital Management

Eagle's decision-making process is a bottom-up focus on companies undergoing significant change. They are looking for management teams with a vision to meaningfully change the company over the next three to five years. They must understand the corporation's strategy, evaluate it, judge management's record and ability to execute and ensure that they have the necessary resources. They then confirm that the company is undervalued. Their universe is ranked from companies that they know from adjacent opportunities and from dialogues with cutting-edge thinkers in different industries. While they use databases to highlight mispriced stocks, they do not take reported numbers at face value. Almost all of their value-added comes from original research. Frequent meetings with management, other employees and competitors, suppliers, and customers are integral to their process.

**Sector Allocation (%) vs S&P 500**



Eagle Capital Management  
S&P 500

**Characteristics**

	Portfolio	S&P 500
<b>PORTFOLIO CHARACTERISTICS</b>		
Price To Earnings	12.73	15.87
P/E Excluding Negative Earnings	15.66	15.97
P/E Median	14.09	15.43
Price To Book	3.02	3.32
Price To Book Median	2.44	2.31
Price To Cash Flow	9.79	10.35
Price To Sales	2.31	2.22
Dividend Yield (%)	1.80	2.19
Weighted Ave. Market Cap. (\$B)	68.59	92.95
Median Market Cap. (\$B)	33.42	10.91

**Top Holdings**

WAL MART STORES	5.65%
LIBERTY GLOBAL SR.C	5.51%
COCA COLA	5.50%
MICROSOFT	5.10%
ECOLAB	4.66%
PRAXAIR	4.33%
AON	4.31%
NEWS CORP.'A'	4.28%
COMCAST SPECIAL 'A'	4.14%
PEPSICO	3.64%

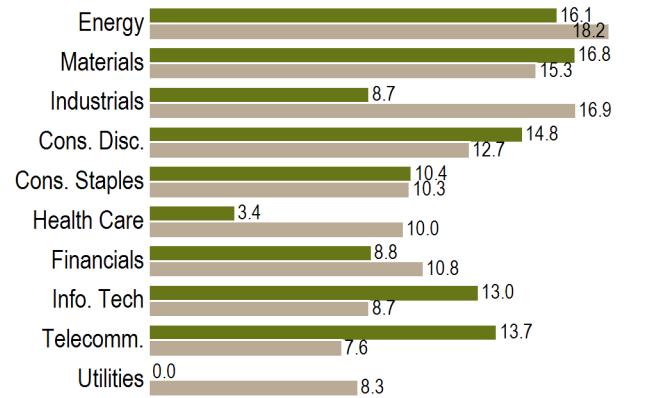
**Best Performers**

	Return %
NOBLE ENERGY (NBL)	33.64%
GOOGLE 'A' (GOOG)	25.41%
CVS CAREMARK (CVS)	21.84%
ECOLAB (ECL)	18.68%
MOLEX 'A' (MOLXA)	18.37%
ALTERA (ALTR)	17.91%
W R BERKLEY (WRB)	16.11%
WAL MART STORES (WMT)	15.86%
NEWS CORP.'A' (NWSA)	15.25%
MCDONALDS (MCD)	15.10%

**Worst Performers**

	Return %
THERMO FISHER SCIENTIFIC (TMO)	-11.20%
NEWFIELD EXPLORATION (NFX)	-4.94%
GOLDMAN SACHS GP. (GS)	-3.98%
WASTE MAN. (WM)	1.58%
COCA COLA (KO)	4.30%
NESTLE SPN.ADR.REGD.SHS. ADR 1:1 (NSRGY)	4.74%
MICROSOFT (MSFT)	5.08%
PEPSICO (PEP)	8.05%
TEVA PHARM.ADR.1:1 (TEVA)	9.01%
LOEWS (L)	9.16%

**Sector Returns (%) vs S&P 500**



Eagle Capital Management  
S&P 500

# Eagle Capital Management

\$11.9 Million and 16.1% of Fund

## RISK RETURN STATISTICS

January 01, 2007 Through December 31, 2011

	Eagle Equity Live & Composite	S&P 500
<b>RETURN SUMMARY STATISTICS</b>		
Number of Periods	60	60
Maximum Return	9.24	10.93
Minimum Return	-18.36	-16.79
Annualized Return	3.11	-0.25
Total Return	16.54	-1.24
Annualized Excess Return Over Risk Free	1.90	-1.46
Annualized Excess Return	3.36	0.00

## RISK SUMMARY STATISTICS

	Eagle Equity Live & Composite	S&P 500
Beta	0.93	1.00
Upside Deviation	9.06	10.18
Downside Deviation	13.97	13.53

## RISK/RETURN SUMMARY STATISTICS

	Eagle Equity Live & Composite	S&P 500
Annualized Standard Deviation	18.19	18.88
Alpha	0.28	0.00
Sharpe Ratio	0.10	-0.08
Excess Return Over Market / Risk	0.18	0.00
Tracking Error	4.78	0.00
Information Ratio	0.70	--

## CORRELATION STATISTICS

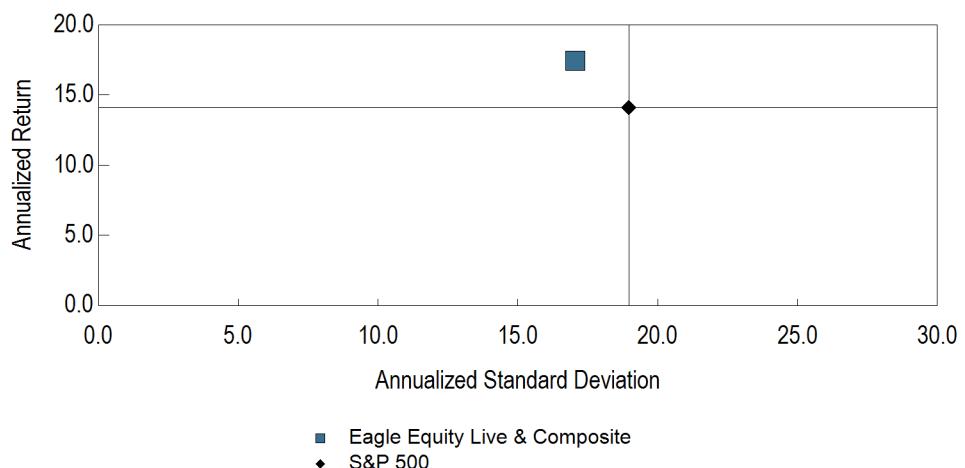
	Eagle Equity Live & Composite	S&P 500
R-Squared	0.94	1.00
Correlation	0.97	1.00

Market Proxy: S&P 500

Risk-Free Proxy: 91 Day T-Bills

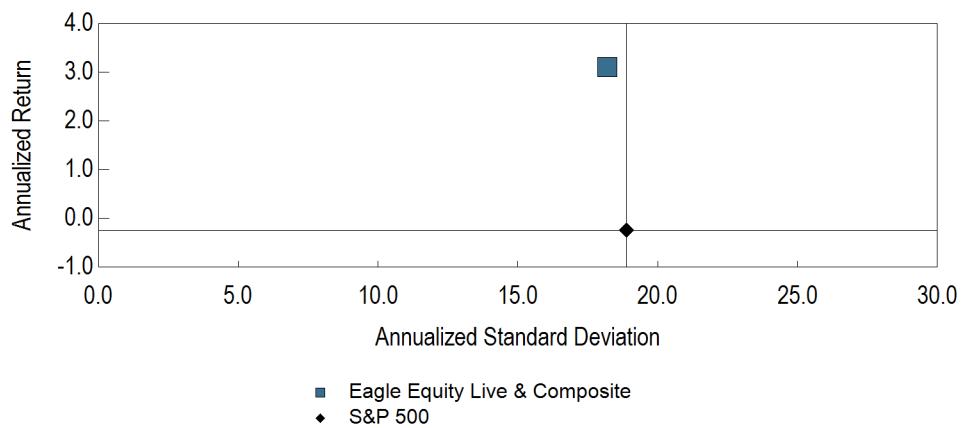
## Annualized Return vs. Annualized Standard Deviation

3 Years Ending December 31, 2011



## Annualized Return vs. Annualized Standard Deviation

5 Years Ending December 31, 2011

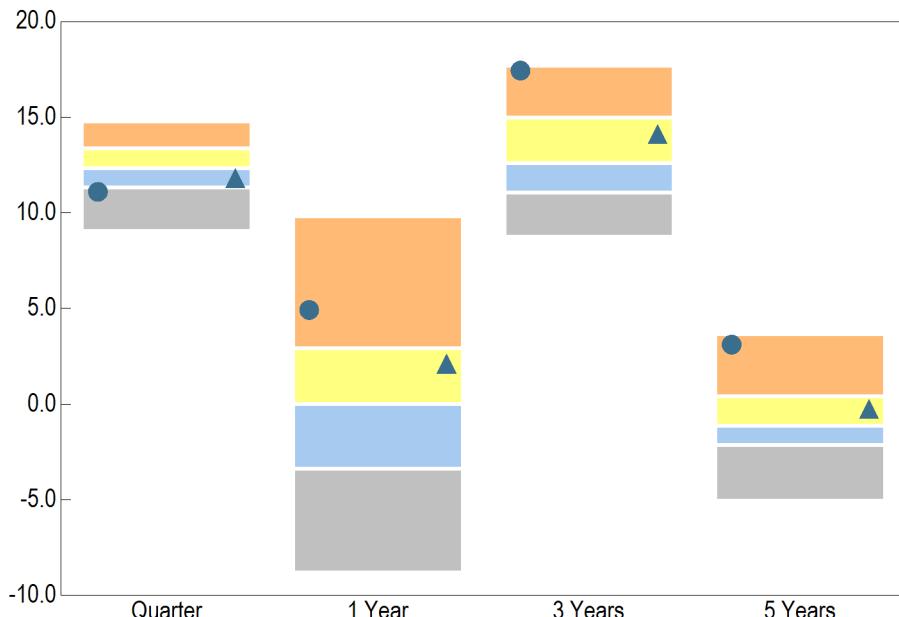


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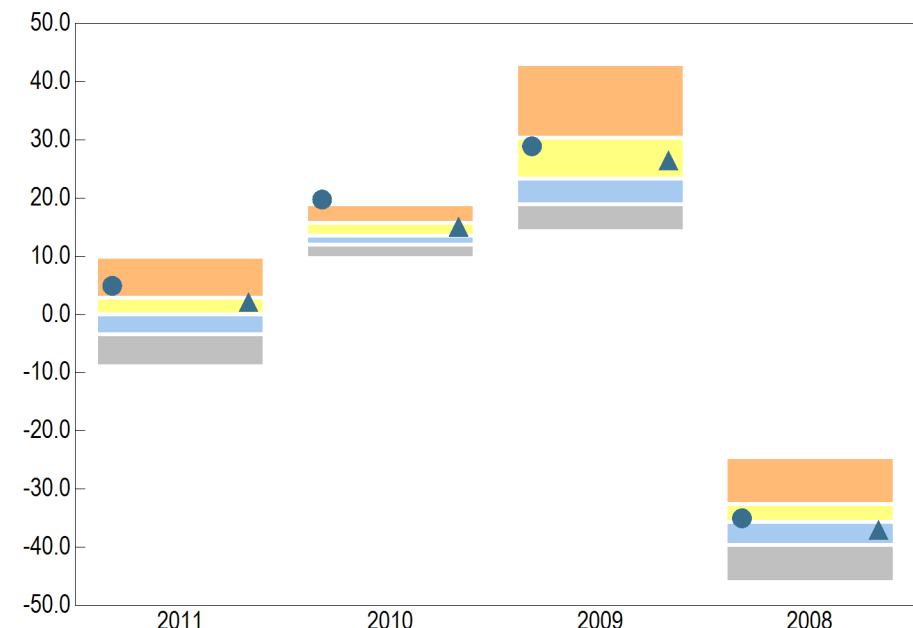
# Eagle Capital Management

\$11.9 Million and 16.1% of Fund

eA US Large Cap Value Equity Net Accounts  
Ending December 31, 2011



eA US Large Cap Value Equity Net Accounts  
Ending December 31, 2011



● Eagle Equity Live & Composite    ▲ S&P 500

● Eagle Equity Live & Composite    ▲ S&P 500

	Fourth Quarter		1 Year Ending 12/31/11		3 Years Ending 12/31/11		5 Years Ending 12/31/11	
	Return	Rank	Return	Rank	Return	Rank	Return	Rank
Eagle Equity Live & Composite	11.1%	79	4.9%	16	17.4%	6	3.1%	8
S&P 500	11.8	65	2.1	30	14.1	36	-0.3	34

## Advisory Research Small Mid Cap Value

Advisory Research's Small-Mid Cap Value philosophy focuses on the investment of stocks that are believed to be undervalued on a price-to-book basis. These stocks have, in their opinion, minimal downside risk. The companies that provide the firm with the best opportunities are those with undervalued assets that are typically off the radar screens of most firms or have been abandoned by the investment community. Once these companies have been pinpointed, the firm attempts to identify a catalyst that will cause the valuation of the company to be realized in the market place.

### Characteristics

	Portfolio	Russell 2500 Value
PORTFOLIO CHARACTERISTICS		
Price To Earnings	26.33	13.74
P/E Excluding Negative Earnings	28.45	18.88
P/E Median	14.63	12.74
Price To Book	1.99	1.43
Price To Book Median	1.46	1.28
Price To Cash Flow	6.69	9.67
Price To Sales	2.08	1.80
Dividend Yield (%)	1.50	1.98
Weighted Ave. Market Cap. (\$B)	4.70	2.45
Median Market Cap. (\$B)	3.61	0.56

### Top Holdings

FOOT LOCKER	4.26%
WHITE MOUNTAINS IN.GP.	3.92%
DISCOVER FINANCIAL SVS.	3.87%
CABOT OIL & GAS 'A'	3.83%
ONEOK	3.80%
PLUM CREEK TIMBER	3.71%
SPIRIT AEROSYSTEMS CL.A	3.52%
PENNEY JC	3.52%
KAISER ALUMINUM	3.51%
TRINITY INDs.	3.32%

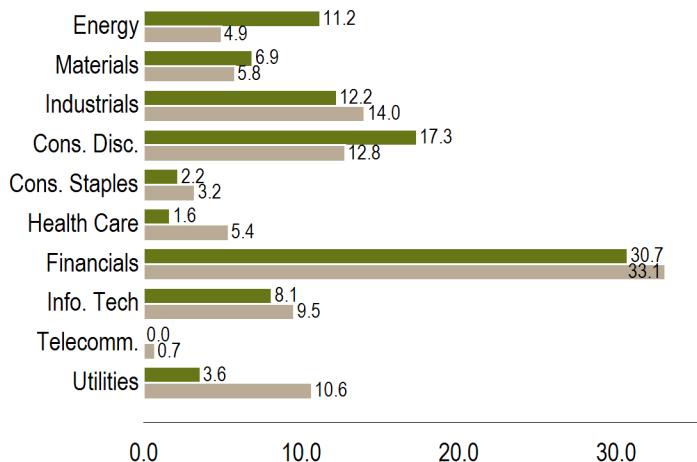
### Best Performers

	Return %
AMERCO (UHAL)	43.18%
TRINITY INDs. (TRN)	40.89%
ONEOK (OKE)	32.22%
PENNEY JC (JCP)	32.20%
DENBURY RES. (DNR)	31.30%
SPIRIT AEROSYSTEMS CL.A (SPR)	30.28%
KEYCORP (KEY)	30.26%
FIFTH THIRD BANCORP (FITB)	26.74%
PLAINS ALL AMER.PIPE.LP. UNIT (PAA)	26.60%
ENCORE WIRE (WIRE)	25.96%

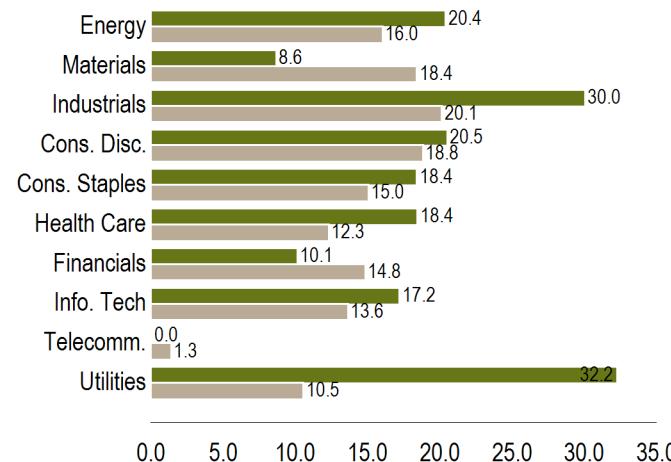
### Worst Performers

	Return %
COMMONWEALTH REIT (CWH)	-9.89%
LEUCADIA NATIONAL (LUK)	1.40%
KAISER ALUMINUM (KALU)	4.17%
DISCOVER FINANCIAL SVS. (DFS)	5.33%
RANGE RES. (RRC)	6.02%
PLUM CREEK TIMBER (PCL)	6.55%
INVESTORS BANCORP (ISBC)	6.73%
ULTRA PTL. (UPL)	6.89%
JEFFERIES GP. (JEF)	11.44%
WHITE MOUNTAINS IN.GP. (WTM)	11.76%

### Sector Allocation (%) vs Russell 2500 Value



### Sector Returns (%) vs Russell 2500 Value



## Advisory Research Small Mid Cap Value

**\$9.4 Million and 12.8% of Fund**

### RISK RETURN STATISTICS

January 01, 2007 Through December 31, 2011

Advisory Research Small Mid Cap Value Live & Composite	Russell 2500 Value
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### RETURN SUMMARY STATISTICS

Number of Periods	60	60
Maximum Return	17.05	15.95
Minimum Return	-15.66	-20.65
Annualized Return	1.25	-0.58
Total Return	6.39	-2.87
Annualized Excess Return Over Risk Free	0.04	-1.79
Annualized Excess Return	1.83	0.00

### RISK SUMMARY STATISTICS

Beta	0.91	1.00
Upside Deviation	12.41	12.77
Downside Deviation	14.27	16.89

### RISK/RETURN SUMMARY STATISTICS

Annualized Standard Deviation	22.18	23.65
Alpha	0.14	0.00
Sharpe Ratio	0.00	-0.08
Excess Return Over Market / Risk	0.08	0.00
Tracking Error	5.93	0.00
Information Ratio	0.31	--

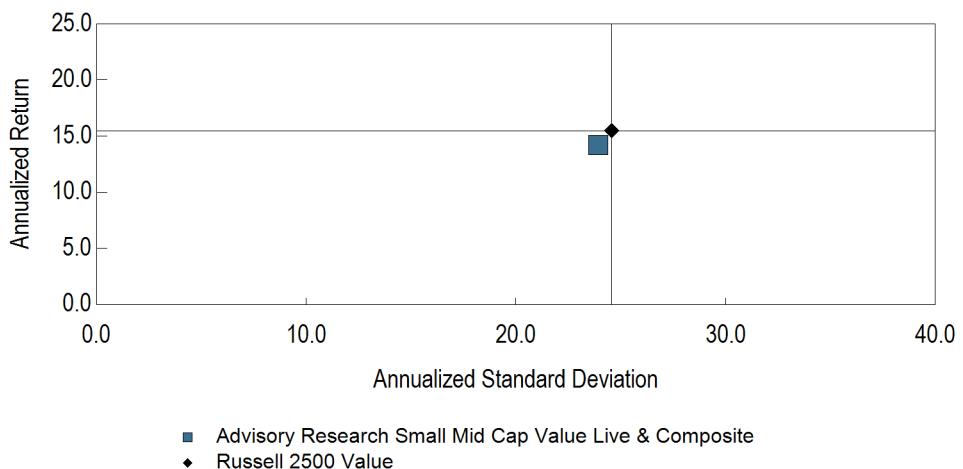
### CORRELATION STATISTICS

R-Squared	0.94	1.00
Correlation	0.97	1.00

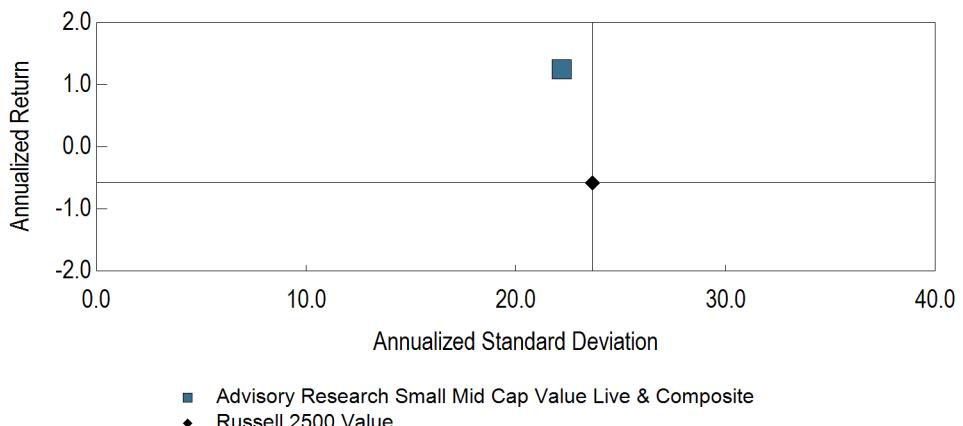
Market Proxy: Russell 2500 Value

Risk-Free Proxy: 91 Day T-Bills

### Annualized Return vs. Annualized Standard Deviation 3 Years Ending December 31, 2011



### Annualized Return vs. Annualized Standard Deviation 5 Years Ending December 31, 2011

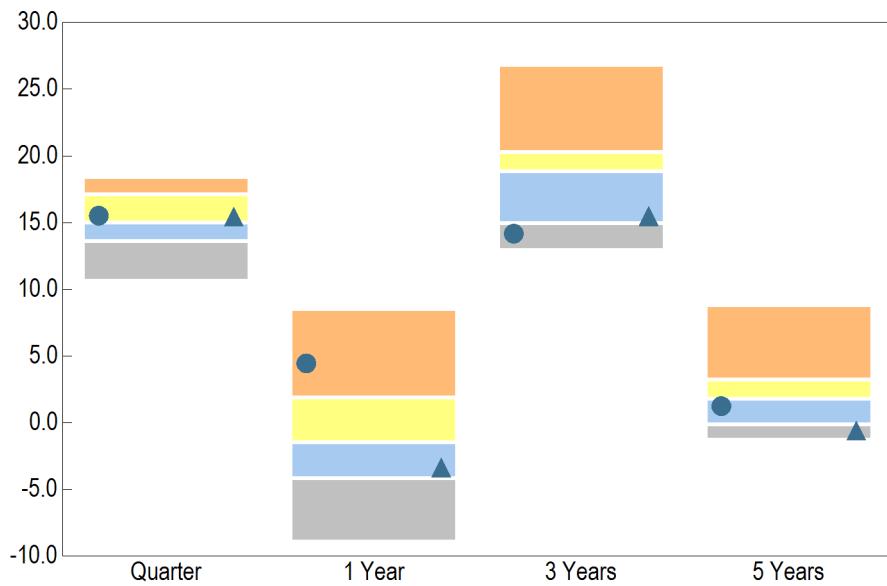


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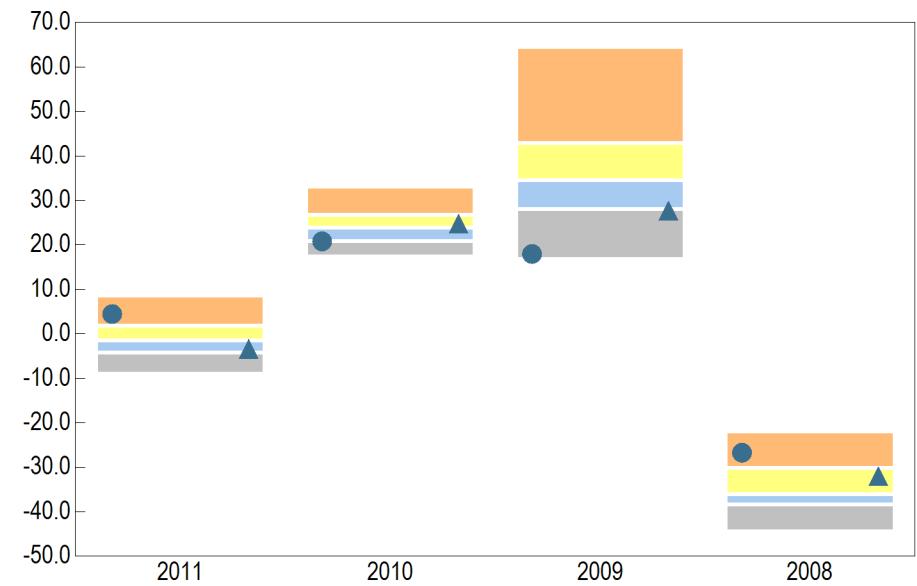
## Advisory Research Small Mid Cap Value

\$9.4 Million and 12.8% of Fund

eA US Small-Mid Cap Value Equity Net Accounts  
Ending December 31, 2011



eA US Small-Mid Cap Value Equity Net Accounts  
Ending December 31, 2011



● Advisory Research Small Mid Cap Value Live & Composite    ▲ Russell 2500 Value

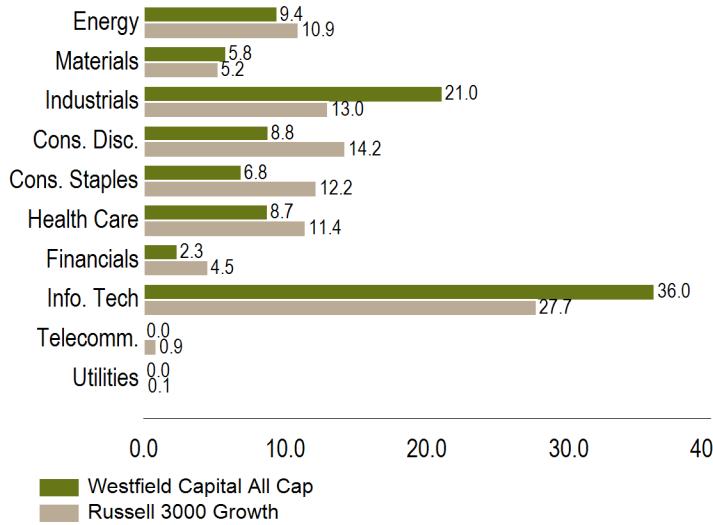
● Advisory Research Small Mid Cap Value Live & Composite    ▲ Russell 2500 Value

Advisory Research Small Mid Cap Value Live & Composite	Fourth Quarter		1 Year Ending 12/31/11		3 Years Ending 12/31/11		5 Years Ending 12/31/11	
	Return	Rank	Return	Rank	Return	Rank	Return	Rank
	15.5 %	41	4.5 %	17	14.2 %	86	1.2 %	52
Russell 2500 Value	15.4	43	-3.4	72	15.5	75	-0.6	82

# Westfield Capital

Westfield is a fundamental, bottom-up manager investing in earnings growth stocks due to our conviction that stocks follow earnings progress and that they offer the best opportunity for superior real rates of return. Westfield generates themes to drive investment ideas in specific areas throughout the capitalization spectrum. This is particularly the case in cyclical sectors such as energy. The firm does utilize screens; however, most of their themes are driven from their understanding of the sectors that each analyst covers. The analysts network and industry knowledge are the most critical components of the idea generation stage, and as bottom up investors, Westfield does not use the benchmark as a part of the portfolio construction process.

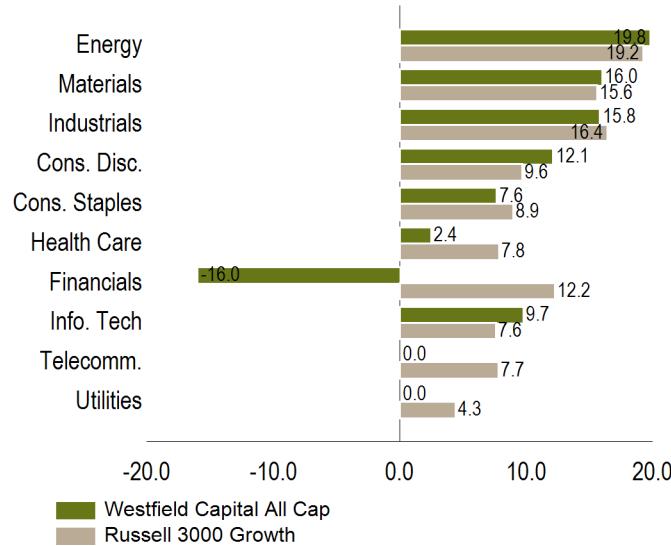
**Sector Allocation (%) vs Russell 3000 Growth**



**Characteristics**

	Portfolio	Russell 3000 Growth
PORTFOLIO CHARACTERISTICS		
Price To Earnings	21.89	18.56
P/E Excluding Negative Earnings	24.41	19.40
P/E Median	17.49	15.61
Price To Book	3.86	4.91
Price To Book Median	3.03	2.71
Price To Cash Flow	12.47	12.93
Price To Sales	2.93	2.98
Dividend Yield (%)	0.86	1.54
Weighted Ave. Market Cap. (\$B)	54.30	87.53
Median Market Cap. (\$B)	10.73	1.02

**Sector Returns (%) vs Russell 3000 Growth**



**Top Holdings**

APPLE	5.98%
GOOGLE 'A'	3.46%
CELGENE	2.78%
DENTSPLY INTL.	2.64%
CISCO SYSTEMS	2.64%
RALCORP HDG.	2.61%
ALLIANCE DATA SYSTEMS	2.51%
NATIONAL OILWELL VARCO	2.48%
RED HAT	2.37%
BE AEROSPACE	2.35%

**Best Performers**

	Return %
CELANESE 'A' (CE)	36.30%
NATIONAL OILWELL VARCO (NOV)	32.96%
DOW CHEMICAL (DOW)	29.19%
ATMI (ATMI)	26.61%
GOOGLE 'A' (GOOG)	25.41%
DOVER (DOV)	25.33%
NUANCE COMMS. (NUAN)	23.70%
FEDEX (FDX)	23.58%
TESORO (TSO)	19.98%
INDEX (IEX)	19.68%

**Worst Performers**

	Return %
VERTEX PHARMS. (VRTX)	-25.30%
BROADCOM 'A' (BRCM)	-11.54%
ORACLE (ORCL)	-10.57%
INTL.FLAVORS & FRAG. (IFF)	-6.22%
RED HAT (RHT)	-2.30%
CHECK POINT SFTW.TECHS. (CHKP)	-0.42%
EMC (EMC)	2.62%
UNITED TECHNOLOGIES (UTX)	4.52%
THE HERSHEY COMPANY (HSY)	4.93%
CAVIM (CAVM)	5.26%

## Westfield Capital All Cap

\$9.7 Million and 13.2% of Fund

### RISK RETURN STATISTICS

January 01, 2007 Through December 31, 2011

	Westfield Capital All Cap Live & Composite	Russell 3000 Growth
<b>RETURN SUMMARY STATISTICS</b>		
Number of Periods	60	60
Maximum Return	14.58	11.35
Minimum Return	-16.72	-17.93
Annualized Return	2.28	2.46
Total Return	11.91	12.93
Annualized Excess Return Over Risk Free	1.07	1.26
Annualized Excess Return	-0.19	0.00

### RISK SUMMARY STATISTICS

	Westfield Capital All Cap Live & Composite	Russell 3000 Growth
Beta	1.03	1.00
Upside Deviation	11.75	9.97
Downside Deviation	14.59	14.29

### RISK/RETURN SUMMARY STATISTICS

	Westfield Capital All Cap Live & Composite	Russell 3000 Growth
Annualized Standard Deviation	20.86	19.42
Alpha	0.00	0.00
Sharpe Ratio	0.05	0.06
Excess Return Over Market / Risk	-0.01	0.00
Tracking Error	6.15	0.00
Information Ratio	-0.03	--

### CORRELATION STATISTICS

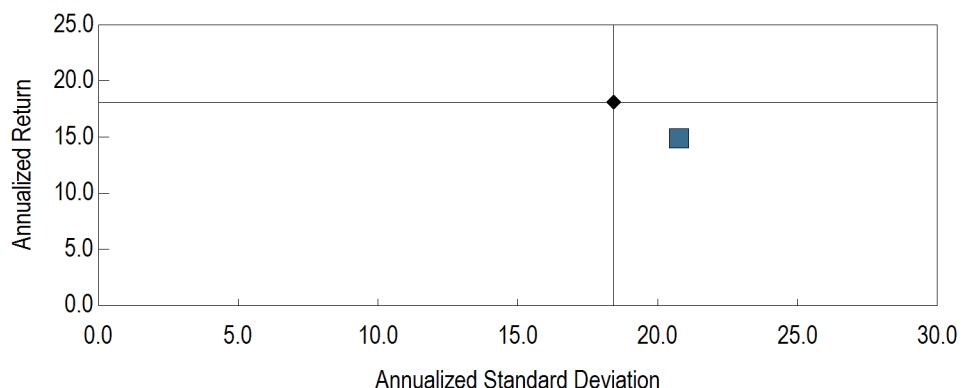
	Westfield Capital All Cap Live & Composite	Russell 3000 Growth
R-Squared	0.91	1.00
Correlation	0.96	1.00

Market Proxy: Russell 3000 Growth

Risk-Free Proxy: 91 Day T-Bills

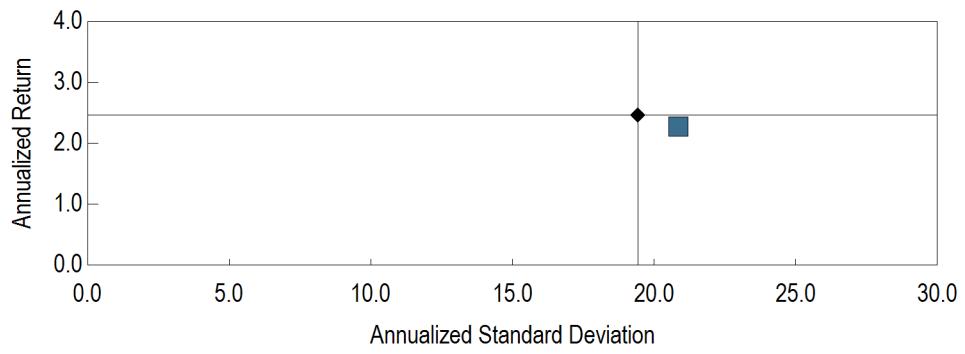
### Annualized Return vs. Annualized Standard Deviation

3 Years Ending December 31, 2011



### Annualized Return vs. Annualized Standard Deviation

5 Years Ending December 31, 2011

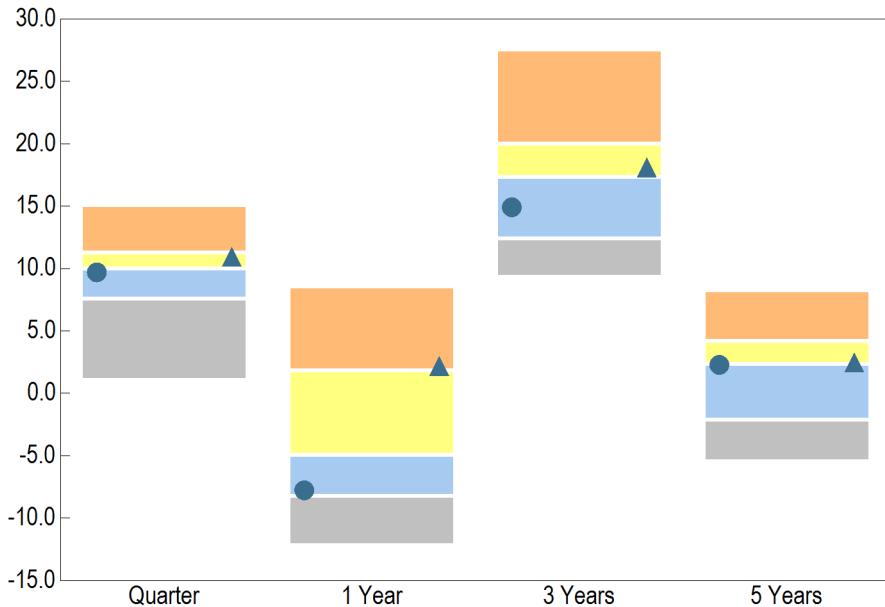


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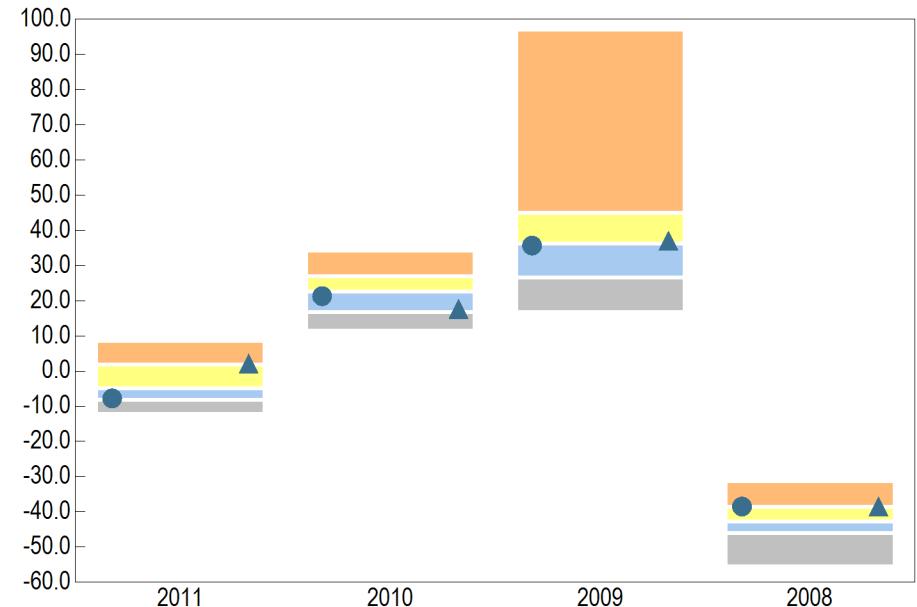
## Westfield Capital All Cap

\$9.7 Million and 13.2% of Fund

eA US All Cap Growth Equity Net Accounts  
Ending December 31, 2011



eA US All Cap Growth Equity Net Accounts  
Ending December 31, 2011



● Westfield Capital All Cap  
Live & Composite ▲ Russell 3000 Growth

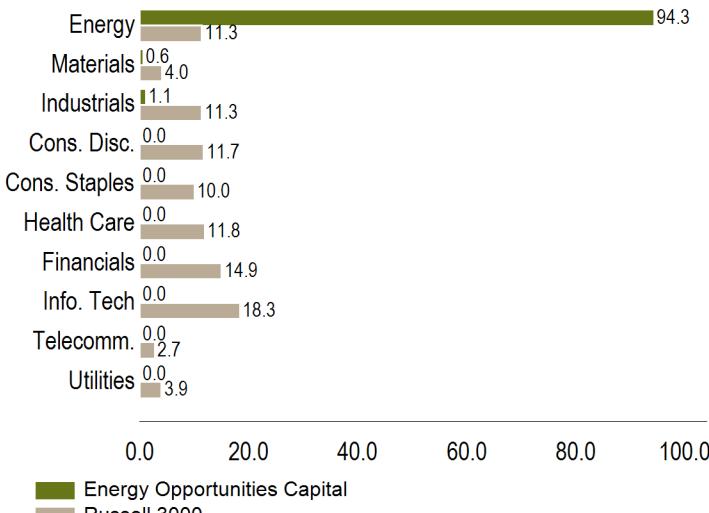
● Westfield Capital All Cap  
Live & Composite ▲ Russell 3000 Growth

	Fourth Quarter		1 Year Ending 12/31/11		3 Years Ending 12/31/11		5 Years Ending 12/31/11	
	Return	Rank	Return	Rank	Return	Rank	Return	Rank
Westfield Capital All Cap Live & Composite	9.7 %	55	-7.8 %	74	14.9 %	62	2.3 %	51
Russell 3000 Growth	10.9	36	2.2	22	18.1	37	2.5	50

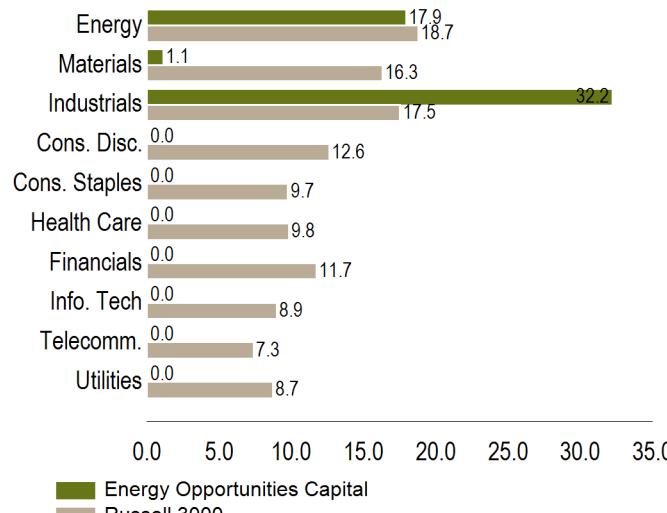
## Energy Opportunities Capital

Orleans Capital Management and Simmons & Co. formed Energy Opportunities Capital Management, L.L.C. (EOCM) as a separate entity to manage the Energy Opportunities and the related Alternative Energy investment strategies. The Energy Opportunities strategy is a long only equity investment vehicle designed to take advantage of current energy market fundamentals and the continued energy upcycle. The strategy consists of separately managed accounts with identical holdings. Investment decisions are based upon macro energy fundamentals as well as company specific data gathered and analyzed by Simmons. The portfolio consists of publicly traded securities and currently is comprised of 35 holdings. Market capitalizations of these holdings range from \$400 million to in excess of \$6 billion. Security selection is designed to take advantage of the flow of economics within the energy sector by emphasizing certain energy subsectors (drillers, oil service, refiners) and to focus on companies with superior earnings growth.

### Sector Allocation (%) vs Russell 3000



### Sector Returns (%) vs Russell 3000



Characteristics			Top Holdings	
	Portfolio	Russell 3000	NATIONAL OILWELL VARCO	7.96%
PORTFOLIO CHARACTERISTICS				
Price To Earnings	19.39	15.89	FMC TECHNOLOGIES	7.90%
P/E Excluding Negative Earnings	23.66	16.86	CAMERON INTERNATIONAL	6.72%
P/E Median	16.08	14.07	OCEANEERING	6.21%
Price To Book	3.89	3.37	SCHLUMBERGER	6.15%
Price To Book Median	1.92	1.74	WEATHERFORD INTL. (SWX)	6.04%
Price To Cash Flow	12.88	10.62	HALLIBURTON	5.89%
Price To Sales	2.91	2.38	BAKER HUGHES	5.42%
Dividend Yield (%)	0.88	2.04	CORE LABORATORIES	4.77%
Weighted Ave. Market Cap. (\$B)	18.15	76.56	DRIL-QUIP	3.81%
Median Market Cap. (\$B)	7.66	0.89	Best Performers	
			Return %	

**Sector Returns (%) vs Russell 3000**

Sector	Return (%)
Energy	17.9
Materials	16.3
Russell 3000	18.7

**Top Performers (2013)**

Company	Return (%)
PLAINS EXP.& PRDN. (PXP)	61.69%
OIL STS.INTL. (OIS)	49.98%
NABORS INDS. (NBR)	41.44%
EOG RES. (EOG)	39.00%
FMC TECHNOLOGIES (FTI)	38.91%
NOBLE ENERGY (NBL)	33.64%
NATIONAL OILWELL VARCO (NOV)	32.96%
CHICAGO BDG.&IO. (CBI)	32.21%
OCEANEERING (OII)	30.98%
CORE LABORATORIES (CLB)	27.16%

Category	Value	Return %
Cons. Disc.	0.0	12.6
Cons. Staples	0.0	9.7
Health Care	0.0	9.8
Financials	0.0	11.7
Info. Tech	0.0	8.9
Telecomm.	0.0	7.3
Utilities	0.0	8.7
<hr/>		
Worst Performers		
TRANSOCEAN (SWX) (S:TRAN)		-19.29%
HOLLYFRONTIER (HFC)		-8.29%
NEWFIELD EXPLORATION (NFX)		-4.94%
PEABODY ENERGY (BTU)		-2.07%
ROWAN COMPANIES (RDC)		0.46%
WALTER ENERGY (WLT)		1.09%
NOBLE (NE)		3.38%
BAKER HUGHES (BHI)		5.67%
RANGE RES. (RRC)		6.02%
DEVON ENERGY (DVN)		12.13%

# Energy Opportunities Capital

\$1.5 Million and 2.0% of Fund

## RISK RETURN STATISTICS

January 01, 2007 Through December 31, 2011

	Energy Opportunities Capital Live & Composite	OIH/XLE Blended Energy Index
<b>RETURN SUMMARY STATISTICS</b>		
Number of Periods	60	60
Maximum Return	20.69	21.94
Minimum Return	-28.45	-27.67
Annualized Return	6.44	3.27
Total Return	36.65	17.48
Annualized Excess Return Over Risk Free	5.24	2.07
Annualized Excess Return	3.17	0.00

## RISK SUMMARY STATISTICS

	Energy Opportunities Capital Live & Composite	OIH/XLE Blended Energy Index
Beta	1.05	1.00
Upside Deviation	16.41	16.45
Downside Deviation	25.24	24.43

## RISK/RETURN SUMMARY STATISTICS

	Energy Opportunities Capital Live & Composite	OIH/XLE Blended Energy Index
Annualized Standard Deviation	33.51	31.06
Alpha	0.29	0.00
Sharpe Ratio	0.16	0.07
Excess Return Over Market / Risk	0.09	0.00
Tracking Error	7.27	0.00
Information Ratio	0.44	--

## CORRELATION STATISTICS

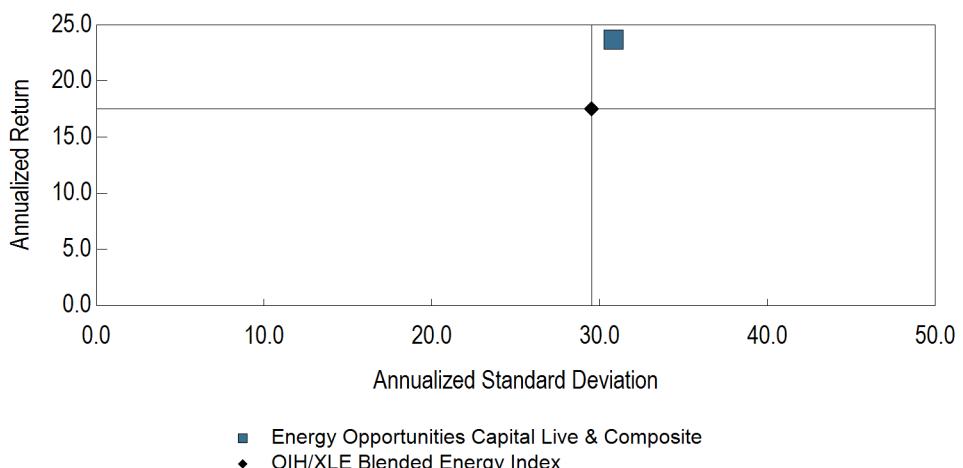
	Energy Opportunities Capital Live & Composite	OIH/XLE Blended Energy Index
R-Squared	0.96	1.00
Correlation	0.98	1.00

Market Proxy: OIH/XLE Blended Energy Index

Risk-Free Proxy: 91 Day T-Bills

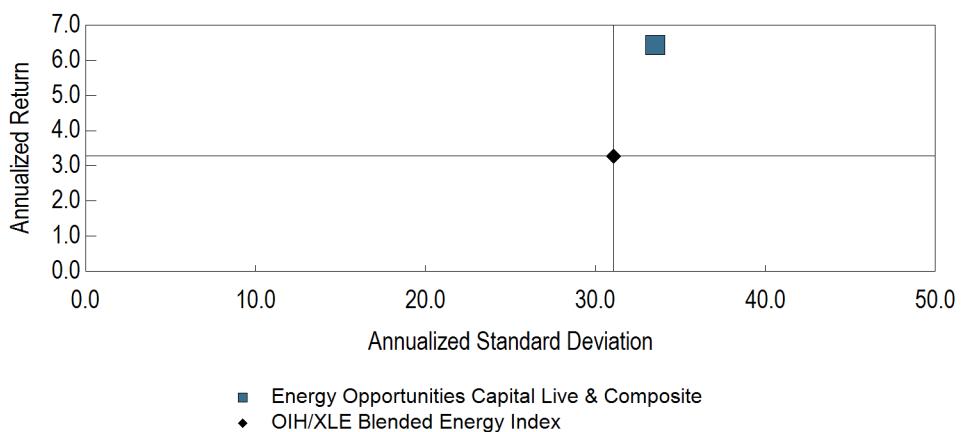
## Annualized Return vs. Annualized Standard Deviation

3 Years Ending December 31, 2011



## Annualized Return vs. Annualized Standard Deviation

5 Years Ending December 31, 2011

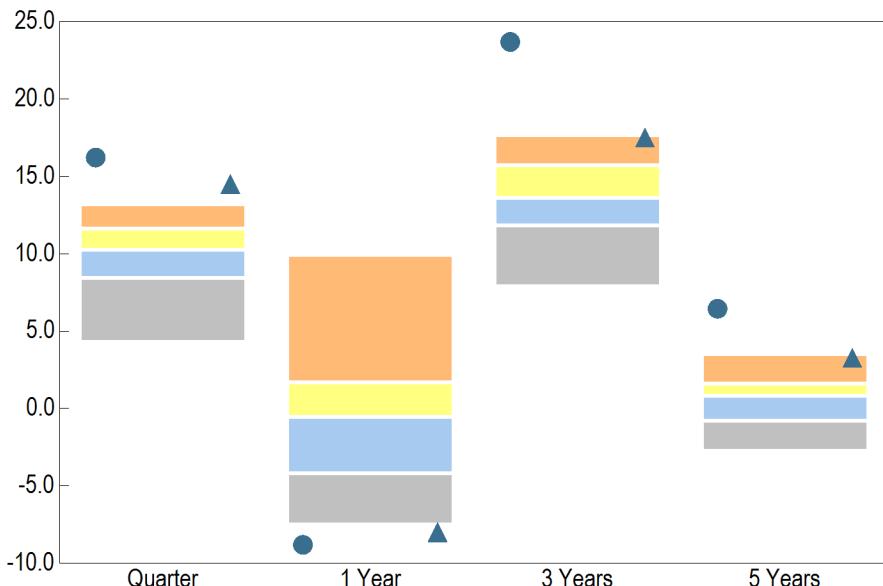


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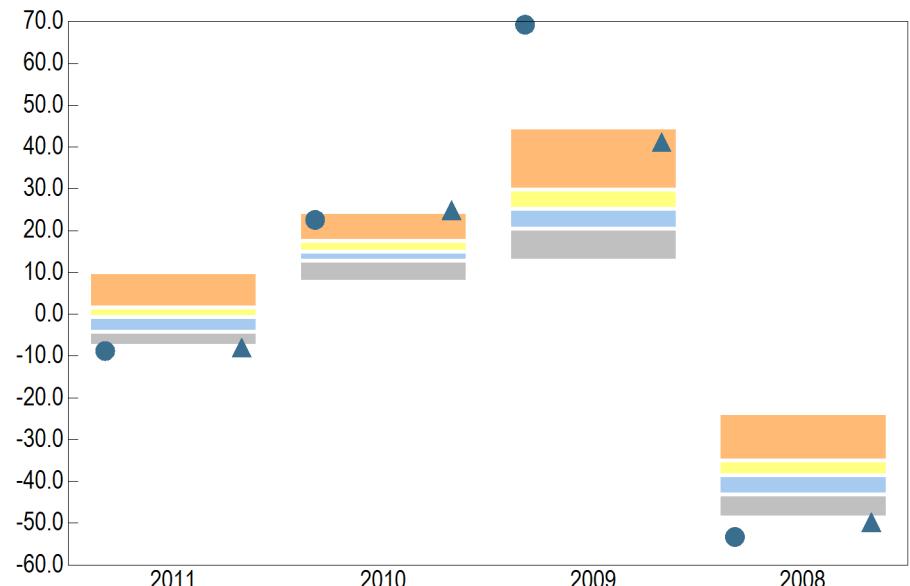
## Energy Opportunities Capital

\$1.5 Million and 2.0% of Fund

eA US All Cap Core Equity Net Accounts  
Ending December 31, 2011



eA US All Cap Core Equity Net Accounts  
Ending December 31, 2011



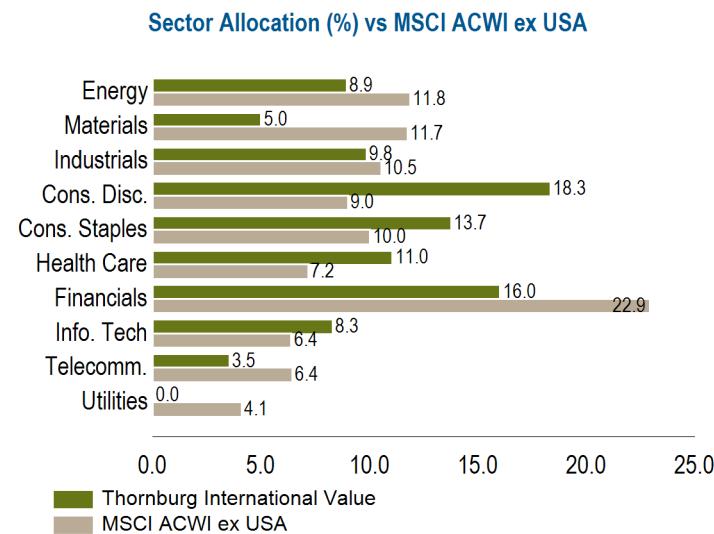
● Energy Opportunities Capital    ▲ OIH/XLE Blended Energy Index  
Live & Composite

● Energy Opportunities Capital    ▲ OIH/XLE Blended Energy Index  
Live & Composite

	Fourth Quarter		1 Year Ending 12/31/11		3 Years Ending 12/31/11		5 Years Ending 12/31/11		
	Return	Rank	Return	Rank	Return	Rank	Return	Rank	
	Energy Opportunities Capital Live & Composite	16.2 %	1	-8.8 %	98	23.7 %	1	6.4 %	1
		14.5	2	-8.0	97	17.5	6	3.3	6

# Thornburg International Value

Thornburg's equity research process is focused on understanding the business fundamentals and prospects of individual companies and making judgments about the appropriateness of a security's valuation. Often, investments will be contrary to the consensus of the moment. Thornburg attempts to take advantage of market sentiment when they perceive an overreaction to temporary conditions or an inaccurate appraisal of a firm's fundamentals. Investment success depends upon having access to a broad array of investment ideas, and having the experience and judgment to make wise choices. Their International Value strategy follows a fundamentally sound, research-driven, bottom up process to construct a portfolio that is a focused blend of unique and premier international companies that exhibit potential for future capital appreciation. Thornburg International Value seeks long-term capital appreciation by investing in all types of equity securities, normally with at least 80% of assets outside the United States. The secondary goal of the strategy is to seek some current income.



\*Portfolio statistics are based on the holdings of Thornburg International Equity QP, LLC

Characteristics	Portfolio	MSCI ACWI ex USA		Country Allocation	
		Manager Allocation (USD)	Index Allocation (USD)	Versus MSCI ACWI ex USA - Quarter Ending December 31, 2011	
Number of Holdings	63	1,847			
Weighted Avg. Market Cap. (\$B)	50.71	41.95			
Median Market Cap. (\$B)	34.94	5.14			
Price To Earnings	16.69	13.49			
Price To Book	3.35	2.39			
Price To Sales	2.82	1.91			
Return on Equity (%)	21.56	17.20			
Yield (%)	2.68	3.46			
<b>Top 10 Largest Countries</b>					
United Kingdom				19.2%	15.3%
Germany				12.9%	5.3%
Japan				11.4%	15.9%
Switzerland				8.1%	5.9%
China*				6.6%	3.9%
France				6.3%	6.3%
Canada				5.3%	8.2%
Cash				5.1%	0.0%
United States				4.7%	0.0%
Brazil*				2.8%	3.4%
<b>Total-Top 10 Largest Countries</b>				<b>82.4%</b>	<b>64.1%</b>

Top Holdings as of 11/30/2011	
SAP AG ADR	2.66%
NOVO NORDISK A/S	2.52%
BRITISH AMERICAN TOBACCO PLC	2.50%
TESCO PLC	2.42%
LVMH MOET HENNESSY LOUIS VUITTON SA	2.40%
ADIDAS AG	2.37%
NESTLE SA	2.34%
SCHLUMBERGER NV	2.25%
BG GROUP PLC	2.20%
STANDARD CHARTERED PLC	2.17%

Country Allocation	
Versus MSCI ACWI ex USA - Quarter Ending December 31, 2011	
Manager Allocation (USD)	Index Allocation (USD)
<b>Totals</b>	
Developed	79.4%
Emerging*	15.6%
Other	0.0%
Cash	5.1%

## Thornburg International Value

\$4.9 Million and 6.6% of Fund

### RISK RETURN STATISTICS

January 01, 2007 Through December 31, 2011

	Thornburg International Value Live & Composite	MSCI AC World Ex-USA (Net)
<b>RETURN SUMMARY STATISTICS</b>		
Number of Periods	60	60
Maximum Return	11.97	13.63
Minimum Return	-18.73	-22.02
Annualized Return	-0.41	-2.92
Total Return	-2.02	-13.79
Annualized Excess Return Over Risk Free	-1.61	-4.13
Annualized Excess Return	2.51	0.00

### RISK SUMMARY STATISTICS

	0.87	1.00
Beta	0.87	1.00
Upside Deviation	11.63	13.10
Downside Deviation	15.20	17.35

### RISK/RETURN SUMMARY STATISTICS

	21.03	23.65
Annualized Standard Deviation	21.03	23.65
Alpha	0.16	0.00
Sharpe Ratio	-0.08	-0.17
Excess Return Over Market / Risk	0.12	0.00
Tracking Error	4.90	0.00
Information Ratio	0.51	--

### CORRELATION STATISTICS

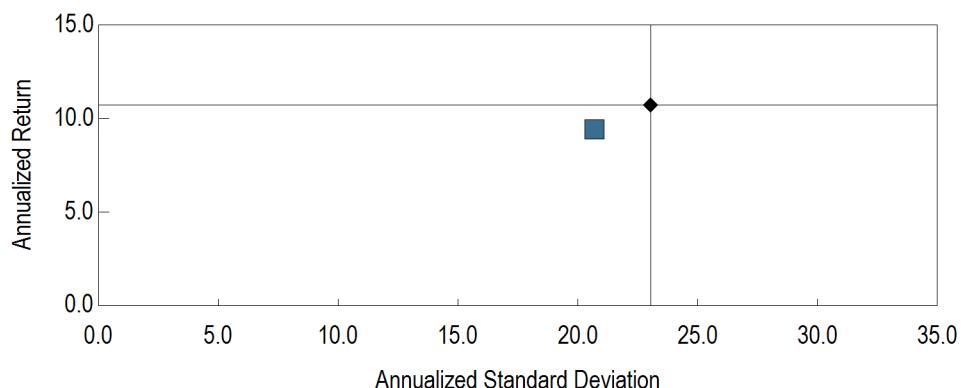
	0.97	1.00
R-Squared	0.97	1.00
Correlation	0.98	1.00

Market Proxy: MSCI AC World Ex-USA (Net)

Risk-Free Proxy: 91 Day T-Bills

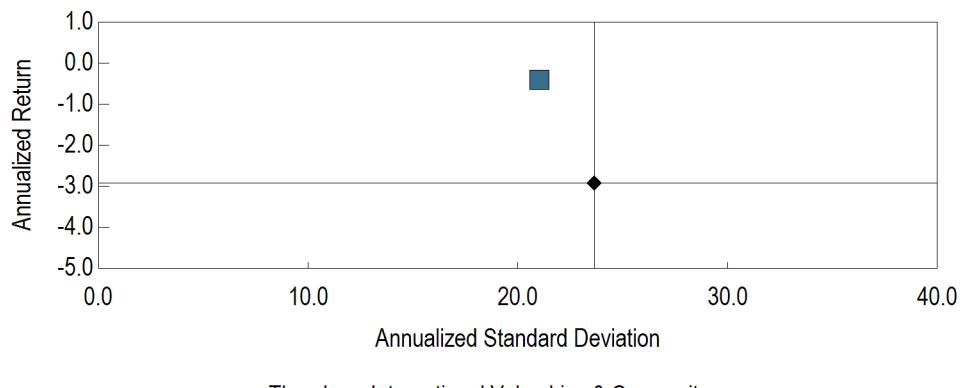
### Annualized Return vs. Annualized Standard Deviation

3 Years Ending December 31, 2011



### Annualized Return vs. Annualized Standard Deviation

5 Years Ending December 31, 2011

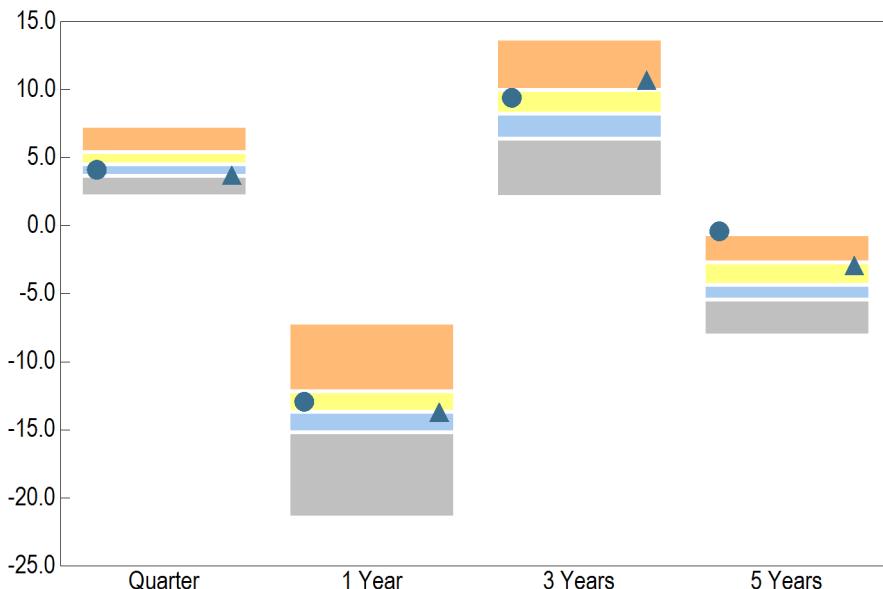


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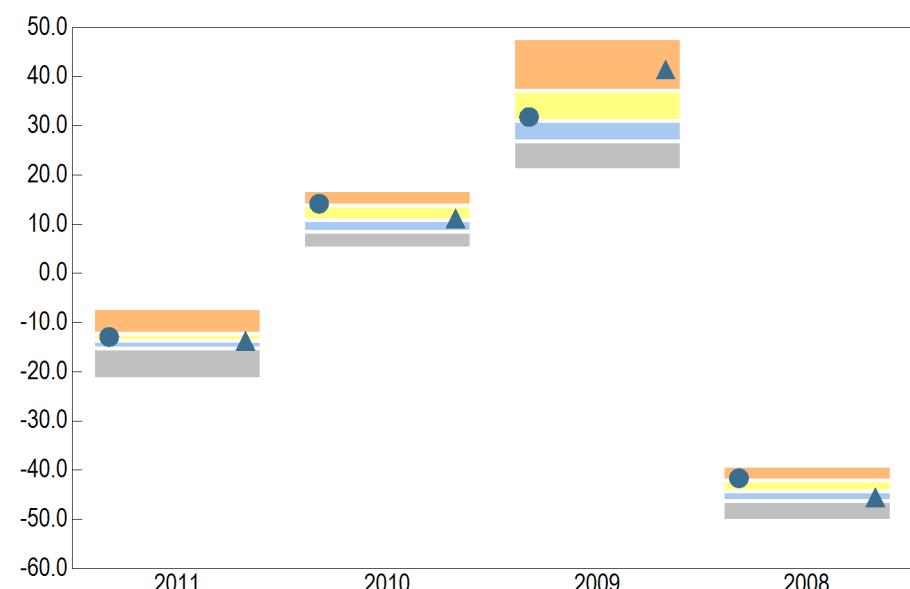
## Thornburg International Value

\$4.9 Million and 6.6% of Fund

Foreign Large Blend MStar MF Accounts  
Ending December 31, 2011



Foreign Large Blend MStar MF Accounts  
Ending December 31, 2011



● Thornburg International Value    ▲ MSCI AC World Ex-USA (Net)  
Live & Composite

● Thornburg International Value    ▲ MSCI AC World Ex-USA (Net)  
Live & Composite

	Fourth Quarter		1 Year Ending 12/31/11		3 Years Ending 12/31/11		5 Years Ending 12/31/11	
			Return	Rank	Return	Rank	Return	Rank
	4.1 %	62	-12.9 %	38	9.4 %	35	-0.4 %	5
Thornburg International Value Live & Composite	3.7	74	-13.7	52	10.7	21	-2.9	29
MSCI AC World Ex-USA (Net)								

## Marco Core Fixed Income

Marco Investment Management believes that fixed income assets should be viewed in the traditional sense. Generally bonds and notes have been used to produce income, preserve capital, and reduce the volatility of investment returns. Thus their approach to fixed income management encompasses these features. They further believe that the consistent compounding of positive returns will, over time, generate competitive returns, in a total return portfolio. It is, therefore, MIM's objective to consistently produce positive rates of return in a managed fixed income portfolio of assets and to exceed the returns earned by the Barclays Intermediate Government/Credit index over an interest rate cycle. They achieve these goals primarily through the management of portfolio risk, defined as the duration or more simply the average maturity of the portfolio. Thus MIM subscribes to the principle that risk can be identified as a measure of price volatility. Risk can therefore be managed by adjusting the level of risk in the portfolio to the current or anticipated market environment.

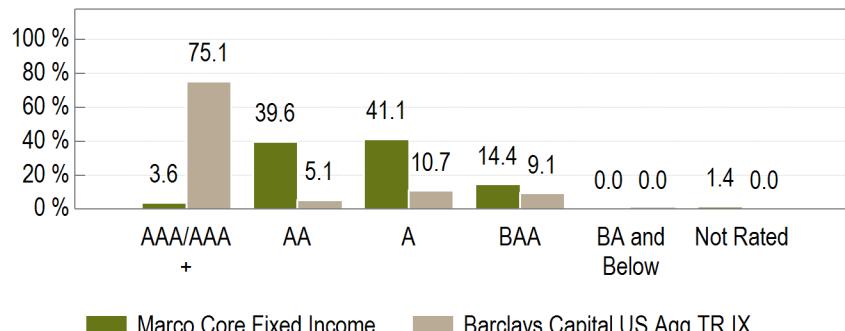
### Top Holdings

FEDERAL HOME LOAN BANK	13.62%
FEDERAL FARM CREDIT BANK	3.63%
FHLB 5.650 04/20/22 '12	3.36%
ORCL 5.750 04/15/18	3.21%
NUE 5.850 06/01/18	2.37%
FEDERATED INV PRIME OBLIG-I	2.09%
NORTHERN TRUST CORP	2.06%
MOBIL CORP	2.01%
FREDDIE MAC	1.99%
FHLMC 2.000 11/29/18 '13 MTN	1.99%

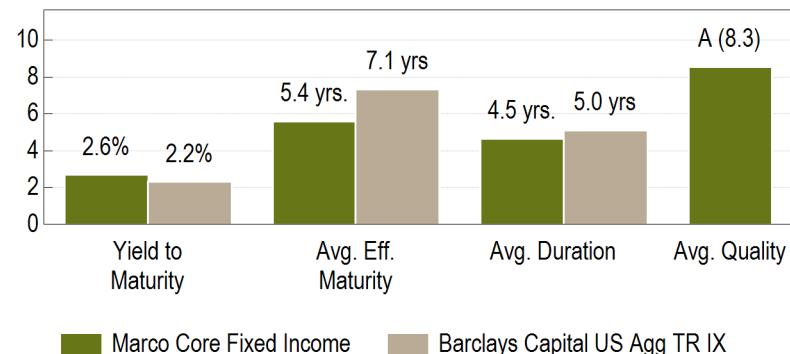
### Sector Distribution History

Q411	
UST/Agency	23.4%
Corporate	71.3%
MBS	6.0%
ABS	--
Foreign	--
Muni	--
Yankee	--
Other	-0.7%

### Quality Ratings Marco Core Fixed Income



### Characteristics Marco Core Fixed Income



## Marco Core Fixed Income

\$15.3 Million and 20.7% of Fund

### RISK RETURN STATISTICS

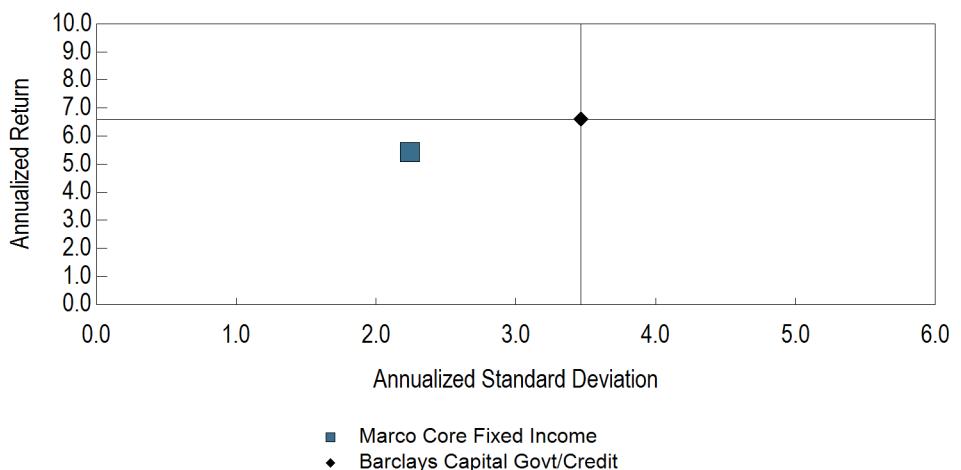
January 01, 2007 Through December 31, 2011

	Marco Core Fixed Income	Barclays Capital Govt/Credit
<b>RETURN SUMMARY STATISTICS</b>		
Number of Periods	60	60
Maximum Return	3.94	4.53
Minimum Return	-1.92	-2.54
Annualized Return	5.89	6.55
Total Return	33.11	37.31
Annualized Excess Return Over Risk Free	4.68	5.34
Annualized Excess Return	-0.66	0.00
<b>RISK SUMMARY STATISTICS</b>		
Beta	0.57	1.00
Upside Deviation	2.45	3.33
Downside Deviation	1.77	2.78
<b>RISK/RETURN SUMMARY STATISTICS</b>		
Annualized Standard Deviation	3.03	4.49
Alpha	0.18	0.00
Sharpe Ratio	1.54	1.19
Excess Return Over Market / Risk	-0.22	0.00
Tracking Error	2.53	0.00
Information Ratio	-0.26	--
<b>CORRELATION STATISTICS</b>		
R-Squared	0.71	1.00
Correlation	0.84	1.00

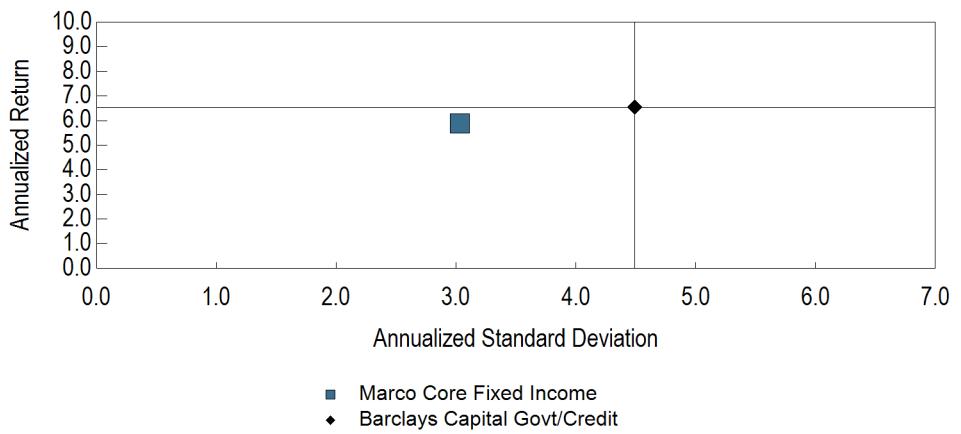
Market Proxy: Barclays Capital Govt/Credit

Risk-Free Proxy: 91 Day T-Bills

### Annualized Return vs. Annualized Standard Deviation 3 Years Ending December 31, 2011



### Annualized Return vs. Annualized Standard Deviation 5 Years Ending December 31, 2011

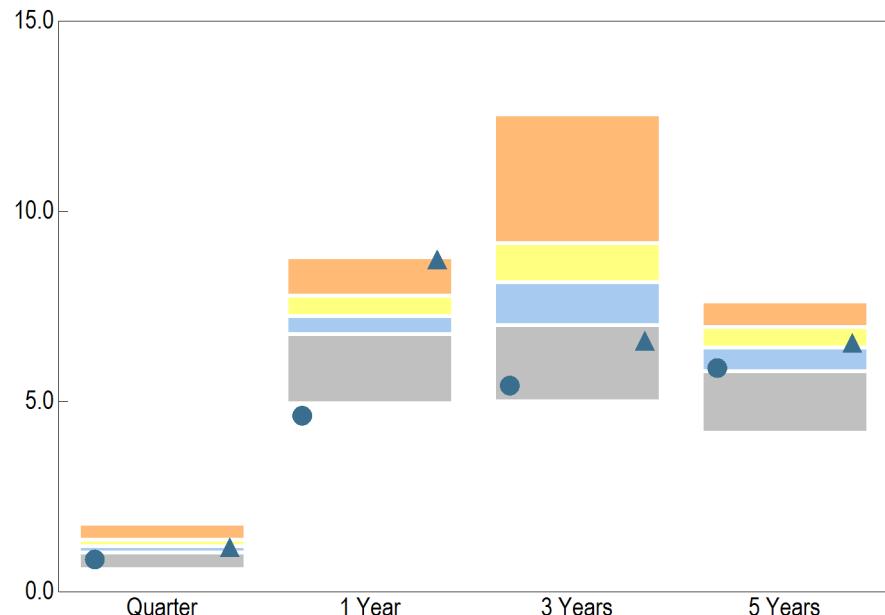


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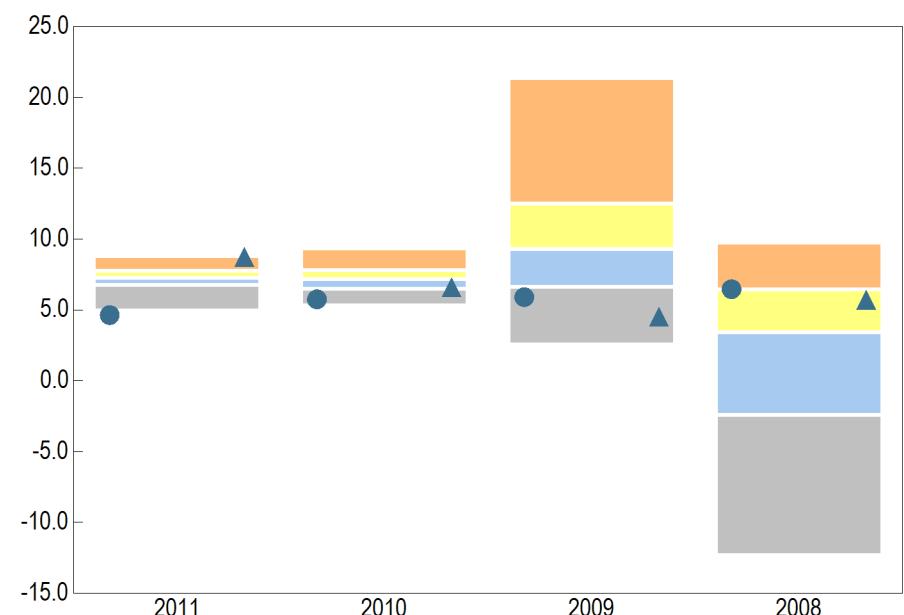
## Marco Core Fixed Income

\$15.3 Million and 20.7% of Fund

eA US Core Fixed Inc Net Accounts  
Ending December 31, 2011



eA US Core Fixed Inc Net Accounts  
Ending December 31, 2011



● Marco Core Fixed Income ▲ Barclays Capital Govt/Credit

● Marco Core Fixed Income ▲ Barclays Capital Govt/Credit

	Fourth Quarter		1 Year Ending 12/31/11		3 Years Ending 12/31/11		5 Years Ending 12/31/11	
			Return	Rank	Return	Rank	Return	Rank
	0.9 %	90	4.6 %	96	5.4 %	95	5.9 %	73
Marco Core Fixed Income	0.9 %	90	4.6 %	96	5.4 %	95	5.9 %	73
Barclays Capital Govt/Credit	1.2	59	8.7	6	6.6	83	6.5	46

## Sage Advisory Core Taxable Fixed Income

Sage Advisory employs a value-oriented comprehensive portfolio management approach blending active duration management, market sector rotation and undervalued security selection. Cash will be used for duration adjustment purposes or as part of a defensive mode, which could be as high as 30%. The strategy looks to provide consistent quarterly total returns while minimizing downside risk in any environment.

### Top Holdings

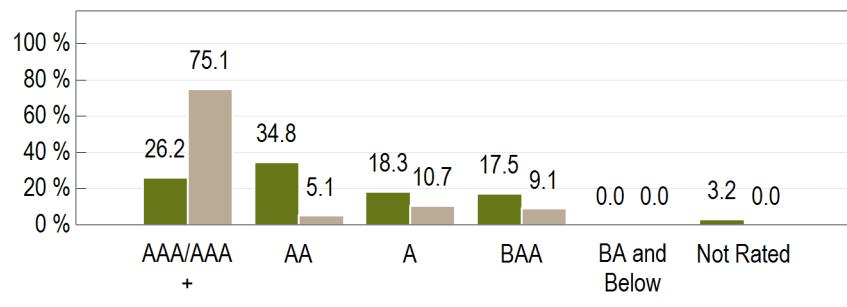
FEDERATED INV PRIME OBLIG-I	31.71%
FNMA 1.500 06/26/13	6.69%
FNCL 4 1/09	6.43%
FNCL 3.5 1/11	4.52%
UST 3.500 02/15/39	4.36%
FEDERAL NATIONAL MORTGAGE ASSOCIATION	4.25%
UNITED STATES TREASURY	4.06%
FNMA POOL #0899717 6.000% 09/01/2037 DD 09/01/07	3.33%
UST 2.250 03/31/16	2.87%
FN 906059	1.97%

### Sector Distribution History

Q411	
UST/Agency	19.9%
Corporate	63.7%
MBS	17.9%
ABS	9.5%
Foreign	--
Muni	--
Yankee	--
Other	-11.0%

### Quality Ratings

#### Sage Advisory Core Taxable Fixed Income

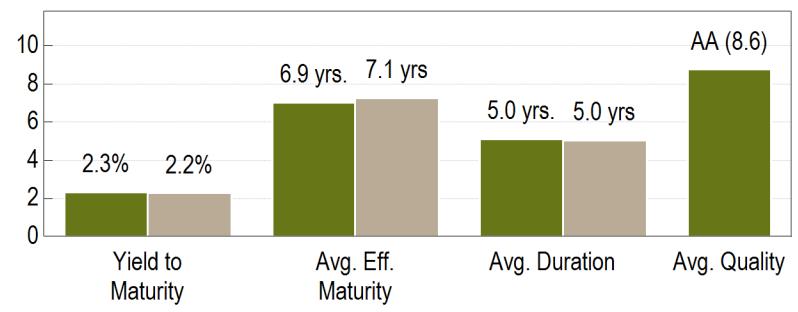


■ Sage Advisory Core Taxable Fixed Income

■ Barclays Capital Aggregate

### Characteristics

#### Sage Advisory Core Taxable Fixed Income



■ Sage Advisory Core Taxable Fixed Income

■ Barclays Capital A...

## Sage Advisory Core Taxable Fixed Income

\$15.7 Million and 21.2% of Fund

### RISK RETURN STATISTICS

January 01, 2007 Through December 31, 2011

	Sage Advisory Core Taxable Fixed Income Live & Composite	Barclays Capital Aggregate
<b>RETURN SUMMARY STATISTICS</b>		
Number of Periods	60	60
Maximum Return	4.63	3.73
Minimum Return	-2.27	-2.36
Annualized Return	6.66	6.50
Total Return	38.05	37.01
Annualized Excess Return Over Risk Free	5.45	5.29
Annualized Excess Return	0.16	0.00

### RISK SUMMARY STATISTICS

	Sage Advisory Core Taxable Fixed Income Live & Composite	Barclays Capital Aggregate
Beta	1.06	1.00
Upside Deviation	2.97	2.65
Downside Deviation	2.33	2.23

### RISK/RETURN SUMMARY STATISTICS

	Sage Advisory Core Taxable Fixed Income Live & Composite	Barclays Capital Aggregate
Annualized Standard Deviation	3.93	3.60
Alpha	-0.02	0.00
Sharpe Ratio	1.39	1.47
Excess Return Over Market / Risk	0.04	0.00
Tracking Error	0.95	0.00
Information Ratio	0.17	--

### CORRELATION STATISTICS

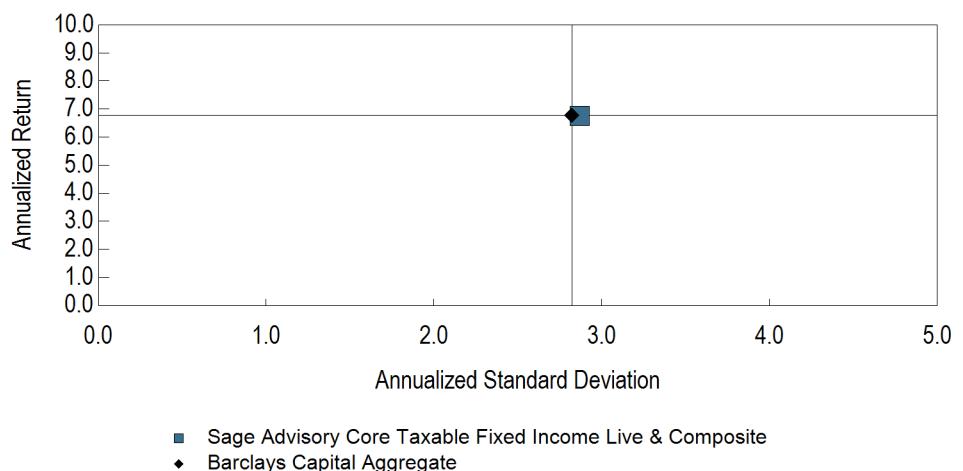
	Sage Advisory Core Taxable Fixed Income Live & Composite	Barclays Capital Aggregate
R-Squared	0.94	1.00
Correlation	0.97	1.00

Market Proxy: Barclays Capital Aggregate

Risk-Free Proxy: 91 Day T-Bills

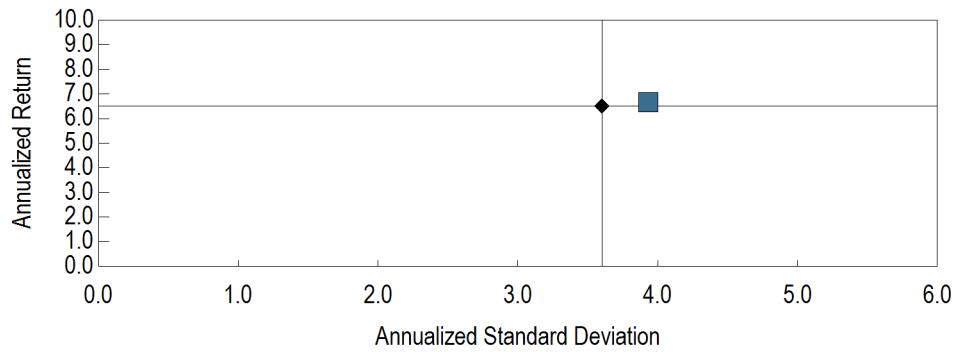
### Annualized Return vs. Annualized Standard Deviation

3 Years Ending December 31, 2011



### Annualized Return vs. Annualized Standard Deviation

5 Years Ending December 31, 2011



■ Sage Advisory Core Taxable Fixed Income Live & Composite

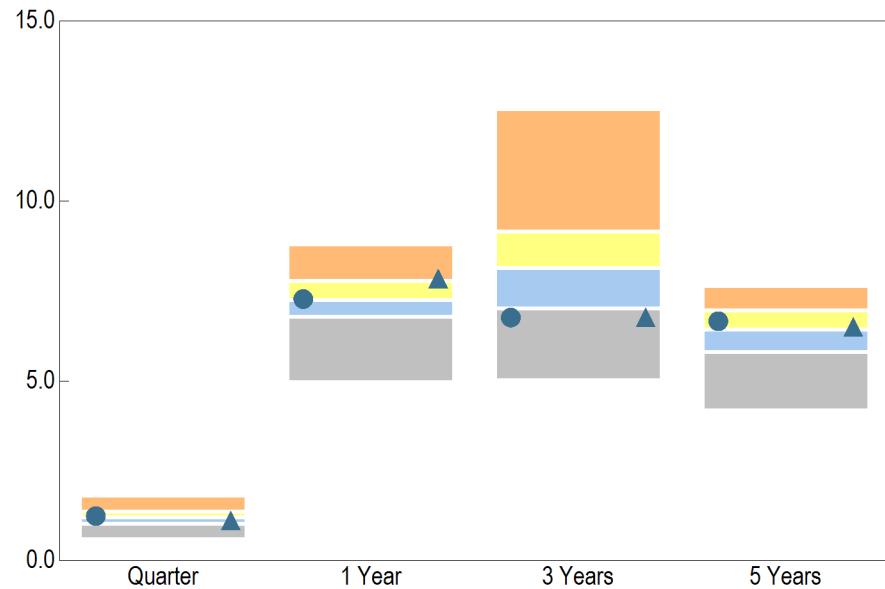
◆ Barclays Capital Aggregate

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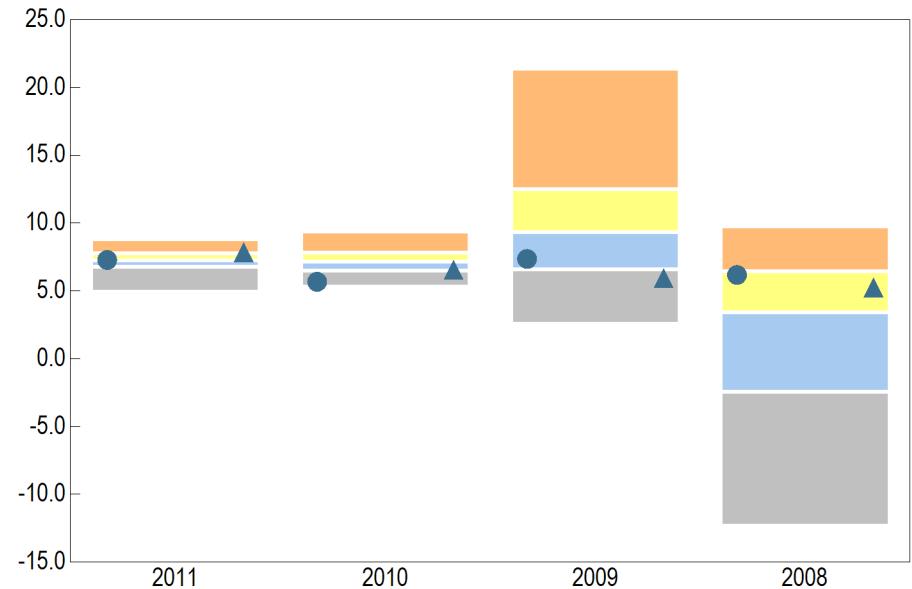
## Sage Advisory Core Taxable Fixed Income

\$15.7 Million and 21.2% of Fund

eA US Core Fixed Inc Net Accounts  
Ending December 31, 2011



eA US Core Fixed Inc Net Accounts  
Ending December 31, 2011



● Sage Advisory Core Taxable  
Fixed Income Live & Composite

▲ Barclays Capital Aggregate

● Sage Advisory Core Taxable  
Fixed Income Live & Composite

▲ Barclays Capital Aggregate

	Fourth Quarter		1 Year Ending 12/31/11		3 Years Ending 12/31/11		5 Years Ending 12/31/11	
	Return	Rank	Return	Rank	Return	Rank	Return	Rank
	Sage Advisory Core Taxable Fixed Income Live & Composite		1.2 % 41		7.3 % 49		6.8 % 80	
Barclays Capital Aggregate	1.1	66	7.8	23	6.8	80	6.5	48

## Victory Investment Grade Convertible Securities

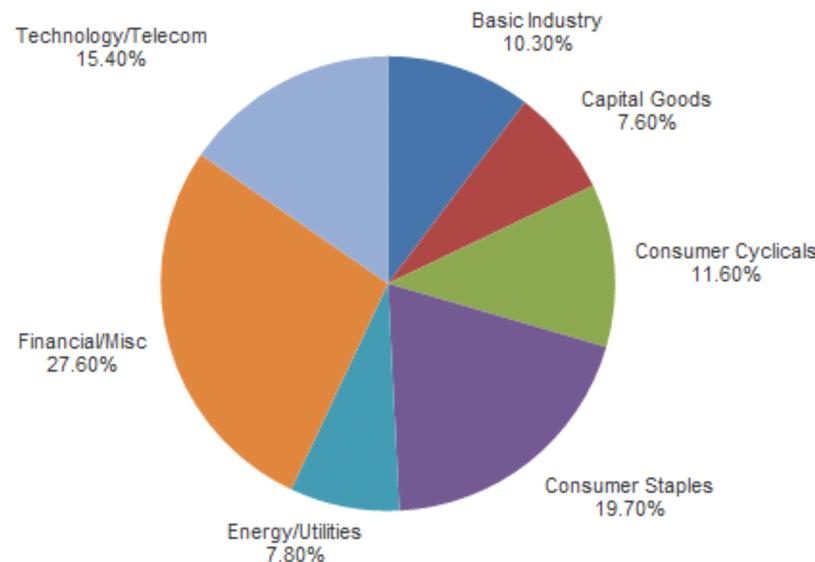
Process focuses on the intrinsic value of the underlying common stock as well as on the convertible security itself. The underlying equity analysis looks for the best combination of intrinsic value, statistical cheapness and earnings revision. The underlying fixed income analysis encompasses financial statement factors in addition to trends of pertinent financial ratios such as pre-tax interest coverage, current ratio, return on equity and profit margins. Convertible characteristics they analyze include quality, intrinsic value, conversion premium, break-even, investment value, yield advantage, call and put features, liquidity, and sensitivity/horizon analysis. They purchase when the underlying equity exhibits superior valuation characteristics, coupled with the most compelling combination of statistical cheapness and earnings revision; underlying bond exhibits solid cash flow or improving fundamentals; and convertible particulars are attractive.

### Top Holdings

EMC 1.750 12/01/13 CVT	4.87%
WELLS FARGO 7.50% NON CUMULATIVE PERPETUAL CONVERTIBLE PREF SHS	4.70%
METLIFE EQUITY UNITS	4.48%
NEM 1.625 07/15/17 CVT	3.88%
AMGN 0.375 02/01/13 CVT	3.82%
INTC 2.950 12/15/35 CVT	3.48%
TEVA 0.250 02/01/26 '11 CVT	3.07%
MDT 1.625 04/15/13 CVT	3.05%
AMG 3.950 08/15/38 '13 CVT	3.02%
GILD 0.625 05/01/13 CVT	2.79%

	Marietta	ML Inv Gr Conv
Current Yield	2.8%	2.7%
Avg Credit Rating	BBB+	BBB+
Holdings	50	61

Quality Distribution	
AAA	4.9%
AA	3.0%
A	32.0%
BBB	60.1%
BB	0.0%
B	0.0%
Not Rated	0.0%
Other	
Avg Maturity	9.25



## Victory Investment Grade Convertible Securities

**\$5.4 Million and 7.4% of Fund**

### RISK RETURN STATISTICS

January 01, 2007 Through December 31, 2011

Victory Investment Grade Convertible Securities	Merrill Lynch Investment Grade Convertibles Inc. Live & Composite	144a
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### RETURN SUMMARY STATISTICS

Number of Periods	60	60
Maximum Return	6.02	7.41
Minimum Return	-13.72	-16.98
Annualized Return	0.84	-1.00
Total Return	4.26	-4.92
Annualized Excess Return Over Risk Free	-0.37	-2.21
Annualized Excess Return	1.84	0.00

### RISK SUMMARY STATISTICS

Beta	0.93	1.00
Upside Deviation	5.11	5.58
Downside Deviation	11.26	12.11

### RISK/RETURN SUMMARY STATISTICS

Annualized Standard Deviation	12.73	13.36
Alpha	0.15	0.00
Sharpe Ratio	-0.03	-0.17
Excess Return Over Market / Risk	0.14	0.00
Tracking Error	3.02	0.00
Information Ratio	0.61	--

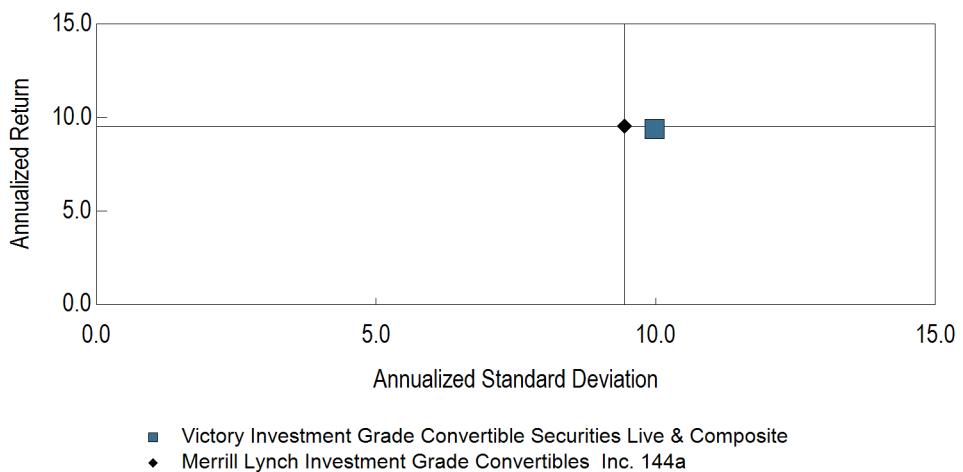
### CORRELATION STATISTICS

R-Squared	0.95	1.00
Correlation	0.97	1.00

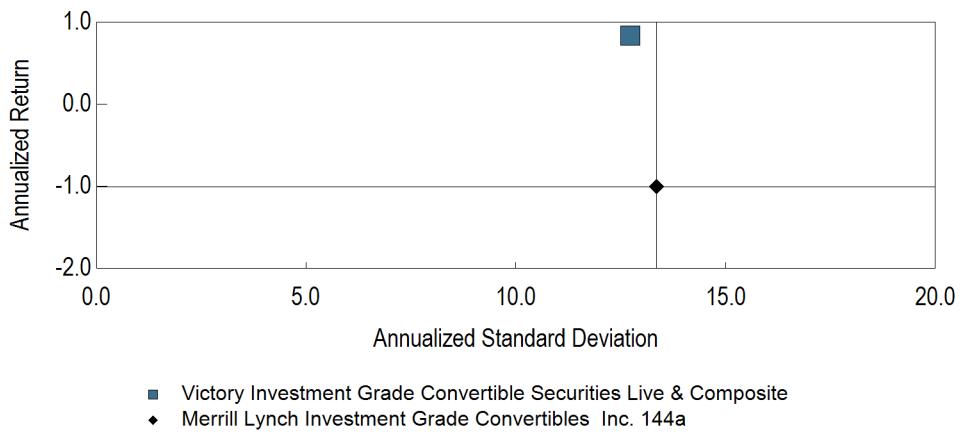
Market Proxy: Merrill Lynch Investment Grade Convertibles Inc. 144a

Risk-Free Proxy: 91 Day T-Bills

### Annualized Return vs. Annualized Standard Deviation 3 Years Ending December 31, 2011



### Annualized Return vs. Annualized Standard Deviation 5 Years Ending December 31, 2011

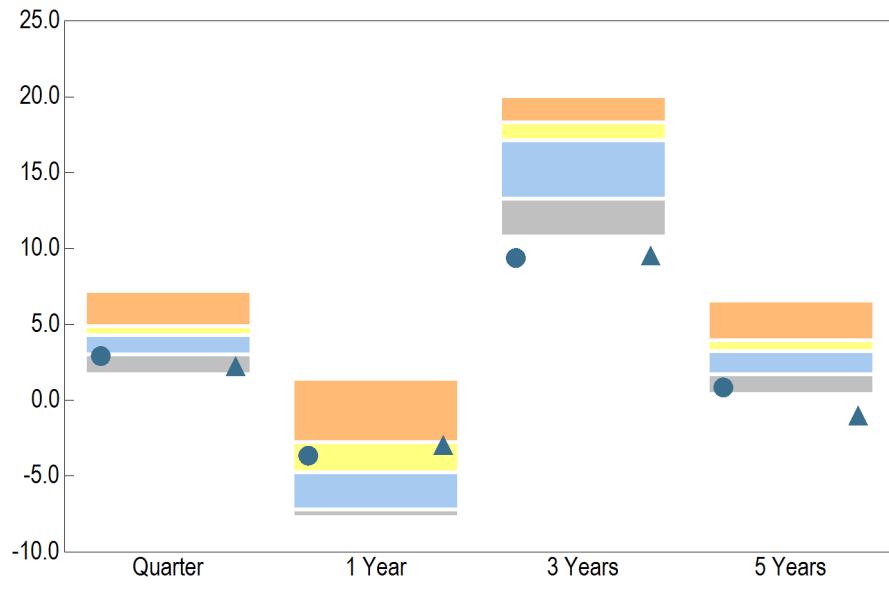


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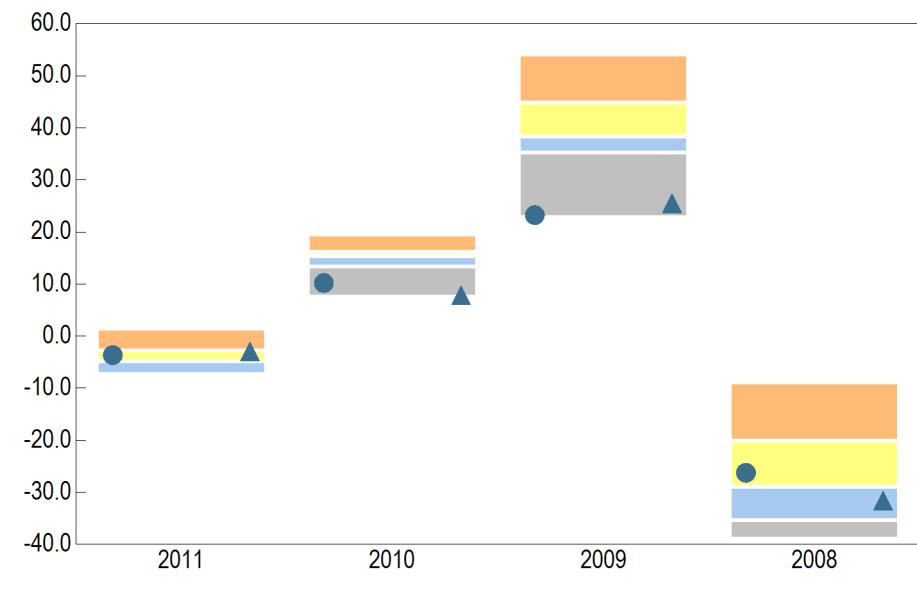
## Victory Investment Grade Convertible Securities

\$5.4 Million and 7.4% of Fund

eA US Convertibles Net Accounts  
Ending December 31, 2011



eA US Convertibles Net Accounts  
Ending December 31, 2011



● Victory Investment Grade  
Convertible Securities Live  
& Composite

▲ Merrill Lynch Investment  
Grade Convertibles Inc.  
144a

● Victory Investment Grade  
Convertible Securities Live  
& Composite

▲ Merrill Lynch Investment  
Grade Convertibles Inc.  
144a

	Fourth Quarter		1 Year Ending 12/31/11		3 Years Ending 12/31/11		5 Years Ending 12/31/11	
			Return	Rank	Return	Rank	Return	Rank
Victory Investment Grade Convertible Securities Live & Composite	2.9 %	77	-3.7 %	35	9.4 %	99	0.8 %	93
Merrill Lynch Investment Grade Convertibles Inc. 144a	2.3	83	-3.0	28	9.5	98	-1.0	99

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## NOTES

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(1) Fiscal Year end is June 30.

(2) Performance figures prior to October 1, 2008 were provided by the prior consultant.

(3) CSG, LLC does not provide tax advice to clients. All investors with tax considerations, including the effect of UBTI resulting from alternative investment strategies, are strongly urged to consult their tax advisors regarding tax issues.

(4) The Broad Market Index was comprised of 55% S&P 500 and 45% Barclays Aggregate from 12/30/1990 to 03/31/2009.

The Index was changed on 03/31/2009 to include convertibles in the benchmark.

(5) Prior to June 2010, the OIH/XLE index was comprised of 50% IXE and 50% OSX.